

THE ASYMPTOTIC BEHAVIOR OF THE REWARD SEQUENCE IN THE OPTIMAL STOPPING OF I.I.D. RANDOM VARIABLES

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Let X_1, X_2, \dots be integrable, i.i.d. r.v.'s with common distribution function F and let $\{v_n\}_{n \geq 1}$ be the sequence of optimal rewards or values in the associated optimal stopping problem, i.e., $v_n = \sup\{E(X_T): T \text{ is a stopping time for } \{X_m\}_{m \geq 1} \text{ and } T \leq n\}$ for $n \geq 1$. For distribution functions F in the domain of attraction of one of the three classical extreme-value laws G_I, G_{II}^α or G_{III}^α , it is shown that $\lim_n n(1 - F(v_n)) = 1, 1 - \alpha^{-1}$, or $1 + \alpha^{-1}$ if $F \in \mathcal{D}(G_I), F \in \mathcal{D}(G_{II}^\alpha)$ and $\alpha > 1$, or $F \in \mathcal{D}(G_{III}^\alpha)$ and $\alpha > 0$, respectively. From this result, the growth rate of $\{v_n\}_{n \geq 1}$ is obtained and compared to the growth rate of the expected maximum sequence. Also, the limit distribution of the optimal reward r.v.'s $\{X_{T_n^*}\}_{n \geq 1}$ is derived, where $\{T_n^*\}_{n \geq 1}$ are the optimal stopping times defined by $T_n^* \equiv 1$ if $n = 1$ and, for $n = 2, 3, \dots$, by $T_n^* = \min\{1 \leq k < n: X_k > v_{n-k}\}$ if this set is not equal to \emptyset and equal to n otherwise. This tail-distribution growth rate is shown to be sufficient for *any* threshold sequence to be asymptotically optimal.

1. Introduction and statement of results. Let X_1, X_2, \dots and X be integrable, i.i.d. random variables with common distribution function F . The solution of the optimal stopping problem associated with these random variables, as described by Chow, Robbins and Siegmund [2], centers around the sequence of optimal rewards or values

$$(1.1) \quad v_n = \sup\{E(X_T): T \text{ is a stopping time for } \{X_m\}_{m \geq 1} \text{ and } T \leq n\},$$

$n = 1, 2, \dots$

The recursive representation of this value sequence $\{v_n\}_{n \geq 1}$, given by

$$(1.2) \quad v_1 = EX \quad \text{and} \quad v_{n+1} = E(X \vee v_n) \quad \text{for } n = 1, 2, \dots,$$

identifies these numbers as thresholds which target when to stop using optimal stopping times $\{T_n^*\}_{n \geq 1}$ for (1.1); that is, $v_n = E(X_{T_n^*})$ for $n \geq 1$, with the stopping times defined by $T_1^* \equiv 1$ and by

$$(1.3) \quad T_n^* = \min\{1 \leq k < n: X_k > v_{n-k}\}$$

if this set is $\neq \emptyset$, and $= n$ otherwise,

for $n = 2, 3, \dots$. In this paper, the limit behavior of the value sequence

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$\{v_n\}_{n \geq 1}$ and the optimal reward r.v.'s $\{X_{T_n^*}\}_{n \geq 1}$ are determined, for a large class of distribution functions.

This limit behavior clearly depends on the distribution function F and, in particular, on the form of the upper tail of F . In this paper, the distribution functions considered are those with (extended) regularly varying upper tails; that is, the distribution functions of extreme-value theory (cf. e.g., the books by Galambos [3], Leadbetter, Lindgren and Rootzén [10] and Resnick [13]). If we denote $x_F = \sup\{x: F(x) < 1\}$ and $M_n = \max_{1 \leq i \leq n} X_i$ for $n \geq 1$, then we will assume that the distribution function F satisfies the following property:

$$(1.4) \quad \begin{array}{l} \text{There exist sequences of constants } \{a_n\}_{n \geq 1} \text{ with } a_n > 0 \text{ and} \\ \{b_n\}_{n \geq 1} \text{ for which } a_n(M_n - b_n) \text{ converges in distribution to} \\ \text{some nondegenerate distribution function } G \text{ as } n \rightarrow \infty, \end{array}$$

which implies that for each $0 < \eta < \infty$, there exists a sequence of numbers $\{u_n\}_{n \geq 1}$ for which $\lim_n n(1 - F(u_n)) = \eta$.

A distribution function F which satisfies property (1.4) with distribution function G is said to be in the domain of attraction of G for maxima, and we write $F \in \mathcal{D}(G)$ in this case. The extremal types theorem ([10], Theorem 1.4.2) states that any limiting d.f. G of (1.4) must be of the same type as one of the extreme-value distributions G_I , G_{II}^α or G_{III}^α for some $\alpha > 0$, where

$$(1.5) \quad \begin{aligned} G_I(x) &= \exp(-e^{-x}) \quad \text{for } -\infty < x < \infty, \\ G_{II}^\alpha(x) &= 0 \quad \text{for } x \leq 0, \\ &= \exp(-x^{-\alpha}) \quad \text{for } 0 \leq x, \\ G_{III}^\alpha(x) &= \exp(-(-x)^\alpha) \quad \text{for } x \leq 0, \\ &= 1 \quad \text{for } 0 \leq x. \end{aligned}$$

Appropriate constants which yield convergence in (1.4) to these three limiting distributions are

$$(1.6) \quad \begin{array}{ll} a_n = (g(\gamma_n))^{-1} & \text{and } b_n = \gamma_n \quad \text{if } F \in \mathcal{D}(G_I), \\ a_n = \gamma_n^{-1} & \text{and } b_n = 0 \quad \text{if } F \in \mathcal{D}(G_{II}^\alpha), \\ a_n = (x_F - \gamma_n)^{-1} & \text{and } b_n = x_F \quad \text{if } F \in \mathcal{D}(G_{III}^\alpha), \end{array}$$

where $\gamma_n = \inf\{x: F(x) \geq 1 - n^{-1}\}$ and $g(t) = \int_t^{x_F} (1 - F(u)) du / (1 - F(t))$ for $t < x_F$. In this paper, the norming constants of (1.6) are used throughout (by Khintchine's theorem [10], Theorem 1.2.3, there is no loss of generality).

It is immediate that the value sequence $\{v_n\}_{n \geq 1}$ increases to x_F as $n \rightarrow \infty$. How does $\{v_n\}_{n \geq 1}$ grow? What is the rate at which $\{v_n\}_{n \geq 1}$ converges to x_F ? A

key result toward answering these questions is given in the following main theorem of this paper.

THEOREM 1.1. *If $F \in \mathcal{D}(G_I)$, $F \in \mathcal{D}(G_{II}^\alpha)$ and $\alpha > 1$, or $F \in \mathcal{D}(G_{III}^\alpha)$ and $\alpha > 0$, then, respectively,*

$$(1.7) \quad \lim_n n(1 - F(v_n)) = 1, 1 - \alpha^{-1} \text{ or } 1 + \alpha^{-1}.$$

The proof of Theorem 1.1 is given in Section 2. Examples and numerical calculations for specific distributions F , giving special cases of (1.7), are found in Gilbert and Mosteller [4], Kennedy and Kertz [7] and Petrucelli [11]. For classifications of specific distributions by their domain of attraction for maxima, see [3], [10] and [13].

A direct description of the growth of $\{v_n\}_{n \geq 1}$ follows from Theorem 1.1. For this description, denote the rate functions and inverse rate functions associated with the extreme-value distributions G_I , G_{II}^α and G_{III}^α , respectively, by

$$(1.8) \quad \begin{aligned} R_I(x) &= e^{-x} \quad \text{for } -\infty < x < \infty, \\ R_{II}^\alpha(x) &= x^{-\alpha} \quad \text{for } 0 \leq x, \\ R_{III}^\alpha(x) &= (-x)^\alpha \quad \text{for } x \leq 0; \\ \text{for } x > 0, \quad R_I^{-1}(x) &= -\log x, \\ (R_{II}^\alpha)^{-1}(x) &= x^{-1/\alpha}, \\ (R_{III}^\alpha)^{-1}(x) &= (-1)x^{1/\alpha} \end{aligned}$$

and write G_F , R_F and R_F^{-1} for the extreme-value d.f., associated rate function and inverse rate function, linked to F [i.e., $F \in \mathcal{D}(G_F)$]. To find the growth rate of $\{v_n\}_{n \geq 1}$, use Theorem 1.1 and the result that

$$(1.9) \quad \begin{aligned} \text{for each } 0 < x < \infty, \quad \lim_n n(1 - F(u_n)) &= x \quad \text{if and only if} \\ \lim_n a_n(u_n - b_n) &= R_F^{-1}(x). \end{aligned}$$

[To see (1.9), use, for example that $\lim_n n(1 - F(a_n^{-1}y + b_n)) = R_F(y)$, which is part of Theorem 1.1 of [7].] This yields the following theorem.

THEOREM 1.2. *If $F \in \mathcal{D}(G_I)$, $F \in \mathcal{D}(G_{II}^\alpha)$ and $\alpha > 1$, or $F \in \mathcal{D}(G_{III}^\alpha)$ and $\alpha > 0$, then, respectively,*

$$(1.10) \quad \lim_n a_n(v_n - b_n) = 0, (1 - \alpha^{-1})^{-1/\alpha} \text{ or } (-1)(1 + \alpha^{-1})^{1/\alpha},$$

for the sequences $\{a_n\}_{n \geq 1}$ and $\{b_n\}_{n \geq 1}$ of (1.6).

The limit of (1.7) draws a comparison between optimal stopping and extreme-value probabilities, through the representation

$$(1.11) \quad \lim_n n(1 - F(v_n)) = \lim_n P(X > v_n) / P(X > M_n).$$

For comparisons between the value sequence $\{v_n\}_{n \geq 1}$ and the expected partial maxima sequences $\{m_n\}_{n \geq 1}$, with $m_n = E(M_n)$, we recall growth properties of the sequence $\{m_n\}_{n \geq 1}$ from Pickands [12], Section 2.1 of Resnick [13] and page 946 of Gradshteyn and Ryzhik [5] and use (1.9) to obtain,

if $F \in \mathcal{D}(G_I)$, $F \in \mathcal{D}(G_{II}^\alpha)$ and $\alpha > 1$, or $F \in \mathcal{D}(G_{III}^\alpha)$ and $\alpha > 0$, then, respectively,

$$(1.12) \quad \lim_n n(1 - F(m_n)) = e^{-\gamma}, (\Gamma(1 - \alpha^{-1}))^{-\alpha}, \text{ or } (\Gamma(1 + \alpha^{-1}))^\alpha,$$

$$\lim_n a_n(m_n - b_n) = \gamma, \Gamma(1 - \alpha^{-1}), \text{ or } (-1)\Gamma(1 + \alpha^{-1}),$$

where $\gamma = \text{Euler's constant} = 0.5772\dots$ and Γ is the gamma function. Ratio and difference growth comparisons between $\{v_n\}_{n \geq 1}$ and $\{m_n\}_{n \geq 1}$, which follow from Theorem 1.2 and (1.12), are given in Theorem 1.3.

THEOREM 1.3. (i) For $F \in \mathcal{D}(G_I)$, $\lim_n m_n/v_n = 1$,

$$\lim_n (m_n - \gamma_n) / (v_n - \gamma_n) = +\infty$$

and

$$\lim_n (m_n - v_n) / g(\gamma_n) = \lim_n (m_n - v_n) / (n(\gamma_{n+1} - \gamma_n)) = \gamma.$$

(ii) For $F \in \mathcal{D}(G_{II}^\alpha)$ and $\alpha > 1$, $\lim_n m_n/v_n = (1 - \alpha^{-1})^{1/\alpha} \Gamma(1 - \alpha^{-1})$ and

$$\lim_n (m_n - v_n) / \gamma_n = \Gamma(1 - \alpha^{-1}) - (1 - \alpha^{-1})^{-1/\alpha}.$$

(iii) For $F \in \mathcal{D}(G_{III}^\alpha)$ and $\alpha > 0$, $\lim_n m_n/v_n = 1$,

$$\lim_n (x_F - m_n) / (x_F - v_n) = (1 + \alpha^{-1})^{-1/\alpha} \Gamma(1 + \alpha^{-1}),$$

$$\lim_n (m_n - v_n) / (x_F - \gamma_n) = (1 + \alpha^{-1})^{1/\alpha} - \Gamma(1 + \alpha^{-1}).$$

Comparisons of value and expected maximum over a given class of stochastic processes, taking the form of sharp inequalities or regions, can be found in the literature on prophet problems; for the class of i.i.d. r.v.'s, see [6] and [8]; for a survey on prophet problems, see [9]. We emphasize that in this paper the sequence of integrable, i.i.d. r.v.'s $\{X_n\}_{n \geq 1}$ and d.f. F is fixed.

As another application of Theorem 1.1, use the representation

$$P(X_{T_n^*} \leq x_n) = \sum_{k=1}^{n-1} \left(\prod_{j=1}^{k-1} F(v_{n-j}) \right) (F(x_n) - F(v_{n-k}))_+ \\ + \left(\prod_{j=1}^{n-1} F(v_{n-j}) \right) F(x_n)$$

for $n > 1$ and a straightforward limiting argument to identify the distributional convergence of the normalized optimal reward r.v.'s as follows.

THEOREM 1.4. *If $F \in \mathcal{D}(G_I)$, $F \in \mathcal{D}(G_{II}^\alpha)$ and $\alpha > 1$, or $F \in \mathcal{D}(G_{III}^\alpha)$ and $\alpha > 0$, then the sequence $\{a_n(X_{T_n^*} - b_n)\}_{n \geq 1}$ converges in distribution, with the limiting distribution given, respectively, by*

$$H_I(x) = \left(\frac{1}{2}\right)e^x \quad \text{if } x \leq 0, \\ = 1 - \left(\frac{1}{2}\right)e^{-x} \quad \text{if } 0 \leq x; \\ H_{II}^\alpha(x) = 0 \quad \text{if } x \leq 0, \\ = (2 - \alpha^{-1})^{-1} [(1 - \alpha^{-1})x^\alpha]^{1-(1/\alpha)} \quad \text{if } 0 \leq x \leq (1 - \alpha^{-1})^{-1/\alpha}, \\ = 1 - (2 - \alpha^{-1})^{-1} x^{-\alpha} \quad \text{if } (1 - \alpha^{-1})^{-1/\alpha} \leq x; \\ \text{or } H_{III}^\alpha(x) = (2 + \alpha^{-1})^{-1} [(1 + \alpha^{-1})(-x)^{-\alpha}]^{1+(1/\alpha)} \quad \text{if } x \leq -(1 + \alpha^{-1})^{1/\alpha}, \\ = 1 - (2 + \alpha^{-1})^{-1} (-x)^\alpha \quad \text{if } -(1 + \alpha^{-1})^{1/\alpha} \leq x \leq 0, \\ = 1 \quad \text{if } 0 \leq x.$$

Theorem 1.1 may also be combined with Theorem 3.3 of [7] to obtain the limiting joint distribution of $\{(X_{T_n^*}, M_n)\}_{n \geq 1}$.

In Section 3, we show that *any* sequence of thresholds with the same tail-distribution rates of growth as those of (1.7) will be "asymptotically optimal." Specifically, for any sequence of real numbers $\{u_n\}_{n \geq 1}$, define *threshold stopping times* $\{T_n\}_{n \geq 1}$ by $T_1 \equiv 1$ and for $n = 2, 3, \dots$,

$$T_n = \min\{1 \leq k < n: X_k > u_{n-k}\} \\ \text{if this set } \neq \emptyset \text{ and } = n \text{ otherwise.} \quad (1.14)$$

THEOREM 1.5. *Let $\{u_n\}_{n \geq 1}$ be a sequence of real numbers and F be a distribution function satisfying $\lim_n n(1 - F(u_n)) = 0$, $1 - \alpha^{-1}$ or $1 + \alpha^{-1}$ for $F \in \mathcal{D}(G_I)$, $F \in \mathcal{D}(G_{II}^\alpha)$ and $\alpha > 1$, or $F \in \mathcal{D}(G_{III}^\alpha)$ and $\alpha > 0$, respectively. Let $\{T_n\}_{n \geq 1}$ be the threshold stopping times associated with $\{X_n\}_{n \geq 1}$*

and $\{u_n\}_{n \geq 1}$. Then

$$(1.15) \quad \lim_n \alpha_n E(X_{T_n^*} - X_{T_n}) = 0.$$

Indeed, a more general result is proved in Section 3, which also shows that the tail-distribution rate of growth of (1.7) is in a sense necessary for a threshold sequence to be asymptotically optimal.

2. Proof of Theorem 1.1. In this section, Theorem 1.1 is proved. First, assume $F \in \mathcal{D}(G_{\text{III}}^\alpha)$ and $\alpha > 0$. In this case $x_F < \infty$ and $1 - F(x_F - x^{-1}) = x^{-\alpha}L(x)$, where $L(x)$ is slowly varying at infinity. Denote $G(x) = \int_x^{x_F} (1 - F(y)) dy$ and obtain $v_n = v_{n-1} + G(v_{n-1})$ for $n \geq 2$ from (1.2).

The proof rests on properties of the auxiliary function $H(x) = (x_F - x)/G(x)$ for $x < x_F$. First, we claim that

$$(2.1) \quad \lim_{x \uparrow x_F} H(x)(1 - F(x)) = \alpha + 1.$$

This follows from the representation

$$H(x)(1 - F(x)) = y^{-(\alpha+1)}L(y) \Big/ \int_y^\infty z^{-(\alpha+2)}L(z) dz,$$

where $y = (x_F - x)^{-1}$, letting $x \rightarrow x_F$ (and $y \rightarrow \infty$) and applying Proposition 1.5.10 of [1]. Next, we claim that

$$(2.2) \quad \lim_n (H(v_n) - H(v_{n-1})) = \alpha.$$

This follows from the representation

$$H(v_n) - H(v_{n-1}) = H(v_n)(G(v_{n-1}))^{-1}(G(v_{n-1}) - G(v_n)) - 1,$$

from the inequality

$$\begin{aligned} H(v_n)(1 - F(v_n)) &\leq H(v_n)(G(v_{n-1}))^{-1}(G(v_{n-1}) - G(v_n)) \\ &\leq H(v_n)(1 - F(v_{n-1})) \end{aligned}$$

and the limits (2.1) and $\lim_n (1 - F(v_{n-1}))/ (1 - F(v_n)) = 1$. Now, the conclusion follows in this case by observing that $\lim_n n^{-1}H(v_n) = \alpha$ from (2.2) and using this and (2.1) to obtain $\lim_n n(1 - F(v_n)) = 1 + \alpha^{-1}$.

In the case of $F \in \mathcal{D}(G_{\text{II}}^\alpha)$ and $\alpha > 1$, define $H(x) = x/G(x)$ for $x < x_F = \infty$, observe that $\lim_{x \rightarrow \infty} H(x)(1 - F(x)) = \alpha - 1$ and proceed as above. Finally, in the case $F \in \mathcal{D}(G_1)$, define $H(x) = \int_x^{x_F} G(y) dy / (G(x))^2$ for $x < x_F$ and observe that $H(x) < \infty$ and $\lim_{x \uparrow x_F} H(x)(1 - F(x)) = 1$ from Lemma 1.8 and Proposition 1.9 of [13]. The argument is then analogous to the above one.

3. Expectations of threshold-stopped random variables. The main result of this section describes the rate of growth of expectations of threshold-stopped random variables. Theorem 1.5 follows as an immediate consequence of this result and Theorem 1.2.

THEOREM 3.1. *Let $\{u_n\}_{n \geq 1}$ be a sequence of numbers satisfying*

$$\lim_n n(1 - F(u_n)) = \eta$$

for some $0 < \eta < \infty$ and let $\{T_n\}_{n \geq 1}$ be the threshold stopping times associated with $\{X_n\}_{n \geq 1}$ and $\{u_n\}_{n \geq 1}$. If $F \in \mathcal{D}(G_I)$, $F \in \mathcal{D}(G_{II}^\alpha)$ and $\alpha > 1$, or $F \in \mathcal{D}(G_{III}^\alpha)$ and $\alpha > 0$, then $\lim_n E\{a_n(X_{T_n} - b_n)\} = f_I(\eta)$, $f_{II}(\eta; \alpha)$ or $f_{III}(\eta; \alpha)$, respectively, where

$$\begin{aligned} f_I(x) &= 1 - x^{-1} - \log x \quad \text{for } 0 < x, \\ f_{II}(x; \alpha) &= (1 - \alpha^{-1})^{-1} x^{1-(1/\alpha)} (x + \alpha^{-1})^{-1} \\ &\quad \text{for } 0 < x \text{ and } 1 < \alpha; \\ (3.1) \quad \text{for } \alpha > 0, \quad f_{III}(x, \alpha) &= -\infty \quad \text{for } 0 < x \leq \alpha^{-1}, \\ &= (-1)(1 + \alpha^{-1})^{-1} x^{1+(1/\alpha)} (x - \alpha^{-1})^{-1} \\ &\quad \text{for } \alpha^{-1} < x. \end{aligned}$$

PROOF. Let $\{u_n\}_{n \geq 1}$, η and $\{T_n\}_{n \geq 1}$ be numbers and r.v.'s satisfying the hypotheses. Theorem 3.1 is an immediate consequence of results (3.2) and (3.3).

For each $0 < \varepsilon < 1$,

$$\begin{aligned} (3.2) \quad \lim_n E\{a_n(X_{T_n} - b_n) I_{(T_n \leq n - [n\varepsilon])}\} & \\ &= f_I(\eta)(1 - \varepsilon^\eta) + (-\log \varepsilon)\varepsilon^\eta \quad \text{if } F \in \mathcal{D}(G_I), \\ &= f_{II}(\eta; \alpha)(1 - \varepsilon^{\eta+(1/\alpha)}) \quad \text{if } F \in \mathcal{D}(G_{II}^\alpha) \text{ and } \alpha > 1, \\ &= f_{III}^0(\eta; \alpha)\{(1 - \varepsilon^{\eta-(1/\alpha)}) I_{(\eta \neq \alpha^{-1})} + (-\log \varepsilon) I_{(\eta = \alpha^{-1})}\} \\ &\quad \text{if } F \in \mathcal{D}(G_{III}^\alpha) \text{ and } \alpha > 0, \end{aligned}$$

where

$$\begin{aligned} f_{III}^0(x; \alpha) &= (-1)(1 + \alpha^{-1})^{-1} x^{1+(1/\alpha)} (x - \alpha^{-1})^{-1} \quad \text{for } x \neq \alpha^{-1}, \\ &= (-1)(1 + \alpha^{-1})^{-1} x^{1+(1/\alpha)} \quad \text{for } x = \alpha^{-1}. \end{aligned}$$

(3.3)(i) Let $F \in \mathcal{D}(G_I)$. For any $0 < \delta < \eta$, there is a sufficiently large integer M for which

$$\begin{aligned} & \limsup_n \left| E\{a_n(X_{T_n} - b_n)I_{(n-[n\varepsilon] < T_n \leq n-M)}\} \right| \\ & \quad = O(\varepsilon^{\eta-\delta} \log \varepsilon^{-1}) \quad \text{as } \varepsilon \downarrow 0, \\ & \quad \text{and } \lim_n E\{a_n(X_{T_n} - b_n)I_{(n-M < T_n)}\} = 0. \end{aligned}$$

(3.3)(ii) Let $F \in \mathcal{D}(G_{II}^\alpha)$ and $\alpha > 1$. For any $0 < \delta < \eta + \alpha^{-1}$, there is a sufficiently large integer M for which

$$\begin{aligned} & \limsup_n \left| E\{a_n(X_{T_n} - b_n)I_{(n-[n\varepsilon] < T_n \leq n-M)}\} \right| \\ & \quad = O(\varepsilon^{\eta+(1/\alpha)-\delta}) \quad \text{as } \varepsilon \downarrow 0, \\ & \quad \text{and } \lim_n E\{a_n(X_{T_n} - b_n)I_{(n-M < T_n)}\} = 0. \end{aligned}$$

(3.3)(iii) Let $F \in \mathcal{D}(G_{III}^\alpha)$, $0 < \alpha$ and $\alpha^{-1} < \eta$. For any $0 < \delta < \eta - \alpha^{-1}$, there is a sufficiently large integer M for which

$$\begin{aligned} & \limsup_n \left| E\{a_n(X_{T_n} - b_n)I_{(n-[n\varepsilon] < T_n \leq n-M)}\} \right| \\ & \quad = O(\varepsilon^{\eta-\delta} \log \varepsilon^{-1}) \quad \text{as } \varepsilon \downarrow 0, \\ & \quad \text{and } \lim_n E\{a_n(X_{T_n} - b_n)I_{(n-M < T_n)}\} = 0. \end{aligned}$$

In the three cases of $F \in \mathcal{D}(G_I)$, $F \in \mathcal{D}(G_{II}^\alpha)$ and $\alpha > 1$, and $F \in \mathcal{D}(G_{III}^\alpha)$ and $\alpha > 0$, the proofs of both (3.2) and (3.3) are similar. We give here the proofs for $F \in \mathcal{D}(G_{III}^\alpha)$ and $\alpha > 0$. In this case, $x_F < \infty$ and $1 - F(x_F - x^{-1}) = x^{-\alpha}L(x)$, where $L(x)$ is slowly varying at infinity. The norming constants are $a_n = (x_F - \gamma_n)^{-1}$ and $b_n = x_F$ for $n \geq 1$. The sequence $\{a_n\}_{n \geq 1}$ satisfies $\lim_n a_n(u_{[ns]} - b_n) = (-1)(\eta/s)^{1/\alpha}$ for each $s > 0$ and is regularly varying with exponent α^{-1} with representation $a_n = n^{1/\alpha}c_n \exp(\sum_{k=1}^n \delta_k/k)$, where $\{c_n\}_{n \geq 1}$ are numbers satisfying $\lim_n c_n = c_0$ for some $c_0 \in (0, \infty)$ and $\lim_n \delta_n = 0$. (For reference, see Chapter 1 of [13] and Sections 1.5, 1.9 and 8.13 of [1].) Also, let $\{\beta_n\}_{n \geq 1}$ be numbers satisfying $\log F(u_n) = (-\eta + \beta_n)/n$ and $\lim_n \beta_n = 0$.

To prove (3.2) in this case, first use the representation

$$\begin{aligned} & E\{(x_F - X)I_{\{X > u\}}\} \\ & \quad = (x_F - u)(1 - F(u)) - (x_F - u) \int_0^1 \{1 - F(x_F - x(x_F - u))\} dx \end{aligned}$$

and the dominated convergence theorem to obtain

$$(3.4) \quad \lim_n nE\{a_n(X - b_n)I_{\{X > u_n\}}\} = -(1 + \alpha^{-1})^{-1} \eta^{1+(1/\alpha)}.$$

Next, let $\varepsilon > 0$, denote $s_n(u) = E\{a_n(X - b_n)I_{\{X > u\}}\}$ and calculate as follows: For all n ,

$$\begin{aligned} & E\{a_n(X_{T_n} - b_n)I_{\{T_n \leq n - [n\varepsilon]\}}\} \\ &= \sum_{k=1}^{n-[n\varepsilon]} E\{a_n(X_k - b_n)I_{\{T_n=k\}}\} \\ &= \sum_{k=1}^{n-[n\varepsilon]} a_n E\{(X - x_F)I_{\{X > u_{n-k}\}}\} \prod_{r=n-k+1}^{n-1} F(u_r) \\ (3.5) \quad &= n^{-1} \sum_{k=1}^{n-[n\varepsilon]} \left(\frac{na_n}{(n-k)a_{n-k}} \right) ((n-k)s_{n-k}(u_{n-k})) \prod_{r=n-k+1}^{n-1} F(u_r) \\ &= n^{-1} \sum_{k=1}^{n-[n\varepsilon]} \left(\frac{n}{n-k} \right)^{1+(1/\alpha)} \left(\frac{c_n}{c_{n-k}} \right) ((n-k)s_{n-k}(u_{n-k})) \\ & \quad \times \exp \left\{ \sum_{r=n-k+1}^{n-1} \left(\frac{-\eta + \beta_r + \delta_r}{r} \right) + \frac{\delta_n}{n} \right\}, \end{aligned}$$

where $\lim_n c_n = c_0 \in (0, \infty)$ and $\lim_n \delta_n = 0 = \lim_n \beta_n$. Now let $n \rightarrow \infty$ in (3.5) and use (3.4) to obtain

$$\begin{aligned} & \lim_n E\{a_n(X_{T_n} - b_n)I_{\{T_n \leq n - [n\varepsilon]\}}\} \\ &= \int_0^{1-\varepsilon} (1-s)^{-(1+(1/\alpha))} (-1)(1 + \alpha^{-1})^{-1} \eta^{1+(1/\alpha)} \\ & \quad \times \exp \left\{ -\eta \int_{1-s}^1 x^{-1} dx \right\} ds, \end{aligned}$$

and (3.2) is proved for this case.

Next, (3.3)(iii) is proved. Let $0 < \varepsilon < 1$ and $0 < \delta < \eta - \alpha^{-1}$. Choose an integer M sufficiently large so that $\delta_m + \beta_m < \delta$ and $c_m > 0$ for all $m \geq M$. Note that M depends on δ but not on ε . Also let $K > 1$ be a constant for which $|ms_m(u_m)| < K^{1/2}$ for all $m \geq 1$ and $(c_n/c_m) < K^{1/2}$ for all $n \geq m \geq M$. For the first part of (3.3)(iii), obtain the following inequality for all n

sufficiently large:

$$\begin{aligned}
 & \left| E\{a_n(X_{T_n} - b_n)I_{(n-[n\varepsilon]<T_n \leq n-M)}\} \right| \\
 &= \left| n^{-1} \sum_{k=n-[n\varepsilon]+1}^{n-M} (na_n/((n-k)a_{n-k}))((n-k)s_{n-k}(u_{n-k})) \right. \\
 & \qquad \qquad \qquad \left. \times \prod_{r=n-k+1}^{n-1} F(u_r) \right| \\
 (3.6) \quad & \leq Kn^{-1} \sum_{k=n-[n\varepsilon]+1}^{n-M} (1 - (k/n))^{-1-(1/\alpha)} \\
 & \qquad \qquad \qquad \times \exp\left\{n^{-1} \sum_{r=n-k+1}^{n-1} (-\eta + \delta)(r/n)^{-1}\right\}.
 \end{aligned}$$

Then take a limit in (3.6) along the appropriate subsequence to obtain

$$\begin{aligned}
 & \limsup_n \left| E\{a_n(X_{T_n} - b_n)I_{(n-[n\varepsilon]<T_n \leq n-M)}\} \right| \\
 & \leq K \int_{1-\varepsilon}^1 (1-s)^{-1-(1/\alpha)} \exp\left\{(-\eta + \delta) \int_{1-s}^1 x^{-1} dx\right\} ds \\
 & = K(\eta - \delta - (1/\alpha))^{-1} \varepsilon^{\eta-\delta-(1/\alpha)}.
 \end{aligned}$$

For the second part of (3.3)(iii), obtain the following inequality for all n sufficiently large:

$$\begin{aligned}
 & \left| E\{a_n(X_{T_n} - b_n)I_{(n-M < T_n)}\} \right| \\
 & \leq a_n E(x_F - X) \sum_{k=n-M+1}^n P(T_n > k - 1) \\
 & \leq Ma_n E(x_F - X) P(T_n > n - M) \\
 & \leq Ca_n \prod_{r=1}^n F(u_r) \\
 (3.7) \quad & = Cn^{1/\alpha} c_n \exp\left\{\sum_{r=1}^n (-\eta/r)\right\} \exp\left\{\sum_{r=1}^n (\delta_r + \beta_r)/r\right\} \\
 & = Cn^{1/\alpha} c_n \exp\{-\eta \log n - \eta(\gamma + \rho_n)\} \exp\left\{\sum_{r=1}^n (\delta_r + \beta_r)/r\right\} \\
 & \leq Dn^{-(\eta-(1/\alpha))} \exp\left\{\sum_{r=1}^n (\delta_r + \beta_r)/r\right\},
 \end{aligned}$$

where C and D are positive constants, $\lim_n c_n = c_0 \in (0, \infty)$, $0 = \lim_n \delta_n = \lim_n \beta_n = \lim_n \rho_n$ and γ is Euler's constant. The second part of (3.3)(iii) now follows by letting $n \rightarrow \infty$ in (3.7). \square

REMARK. We note that it is possible to provide an alternative proof of Theorem 3.1 (and indeed give a slightly stronger result). First, one establishes the analogue of Theorem 1.4 for general threshold sequences $\{u_n\}$ and their associated threshold stopping times $\{T_n\}$. Second, by verifying a further condition of uniform-integrability type, viz.

$$(3.8) \quad \lim_{L \rightarrow \infty} \limsup_{n \rightarrow \infty} E\left(|a_n(X_{T_n} - b_n)| I(|a_n(X_{T_n} - b_n)| > L)\right) = 0,$$

one shows that $a_n(EX_{T_n} - b_n)$ converges to the appropriate limit. The verification of condition (3.8) may be modelled on arguments within the proof of Proposition 2.1 in [13]. The argument for type II follows easily [because in this case $a_n(X_{T_n} - b_n)$ is dominated by $a_n(M_n - b_n)$ to give a right-tail estimate and the left-tail essentially plays no role]. The arguments for types I and III, however, require estimates analogous to those in (3.6) and (3.7); thus no substantial shortening of the above arguments results.

Theorem 3.1 can be used to show that the tail-distribution rate of growth of (1.7) is in a sense necessary for a threshold sequence to be asymptotically optimal.

COROLLARY 3.2. *Let $\{u_n\}_{n \geq 1}$ be any sequence of numbers satisfying $\lim_n n(1 - F(u_n)) = \eta$ for some $0 < \eta < \infty$ and let $F \in \mathcal{D}(G_I)$, $F \in \mathcal{D}(G_{II}^\alpha)$ and $\alpha > 1$, or $F \in \mathcal{D}(G_{III}^\alpha)$ and $\alpha > 0$. Let $\{T_n\}_{n \geq 1}$ be the threshold stopping times of (1.14) associated with $\{X_n\}_{n \geq 1}$ and $\{u_n\}_{n \geq 1}$. Then if (1.15) holds, it must follow that $\eta = 1$, $1 - \alpha^{-1}$ or $1 + \alpha^{-1}$ for $F \in \mathcal{D}(G_I)$, $F \in \mathcal{D}(G_{II}^\alpha)$ and $\alpha > 1$, or $F \in \mathcal{D}(G_{III}^\alpha)$ and $\alpha > 0$, respectively.*

PROOF. The result is an immediate consequence of Theorems 1.2 and 3.1 and the following easily verifiable facts about the functions f_I , f_{II} and f_{III} of (3.1):

$$(3.9)(i) \quad \max_{x > 0} f_I(x) = f_I(1) = 0 \text{ and } x = 1 \text{ is the only maximizer.}$$

$$(3.9)(ii) \quad \text{For each } \alpha > 1,$$

$$\max_{x > 0} f_{II}(x; \alpha) = f_{II}(1 - \alpha^{-1}; \alpha) = (1 - \alpha^{-1})^{-1/\alpha}$$

and $x = 1 - \alpha^{-1}$ is the only maximizer.

$$(3.9)(iii) \quad \text{For each } \alpha > 0,$$

$$\max_{x > 0} f_{III}(x; \alpha) = f_{III}(1 + \alpha^{-1}; \alpha) = -(1 + \alpha^{-1})^{1/\alpha}$$

and $x = 1 + \alpha^{-1}$ is the only maximizer. \square

REMARK 3.3. For simplicity in statement, convenience in proof and analogy to theorems in extreme-value theory, the statement of Theorem 3.1 is the appropriate one. However, Theorem 3.1 can be restated in terms of a rate of convergence on thresholds implying a rate of convergence on expectations of threshold-stopped r.v.'s as follows:

(3.10)(i) If $F \in \mathcal{D}(G_I)$ and $\lim_n \alpha_n(u_n - b_n) = \nu$ with $-\infty < \nu < \infty$, then $\lim_n \alpha_n(E(X_{T_n}) - b_n) = f_I((R_I^{-1}(\nu)))$.

(3.10)(ii) If $F \in \mathcal{D}(G_{II}^\alpha)$, $\alpha > 1$ and $\lim_n \alpha_n(u_n - b_n) = \nu$ with $0 < \nu < \infty$, then $\lim_n \alpha_n(E(X_{T_n}) - b_n) = f_{II}((R_{II}^\alpha)^{-1}(\nu); \alpha)$.

(3.10)(iii) If $F \in \mathcal{D}(G_{III}^\alpha)$, $\alpha > 0$ and $\lim_n \alpha_n(u_n - b_n) = \nu$ with $-\infty < \nu < 0$, then $\lim_n \alpha_n(E(X_{T_n}) - b_n) = f_{III}((R_{III}^\alpha)^{-1}(\nu); \alpha)$.

The constants $\{\alpha_n\}_{n \geq 1}$ and $\{b_n\}_{n \geq 1}$ are those in (1.6), the inverse rate functions R_I^{-1} , $(R_{II}^\alpha)^{-1}$ and $(R_{III}^\alpha)^{-1}$ are defined in (1.8) and the functions f_I , f_{II} and f_{III} are defined in (3.1). For the value sequence $\{v_n\}_{n \geq 1}$, the number $\lim_n \alpha_n(v_n - b_n) = \nu^*$ of (1.10) is a fixed point of $g_i(x) = f_i(R_i^{-1}(x))$, and the unique maximizer and maximum of g_i , for each $i = I, II$ and III . Uniqueness and identification of the maximizer follow from (3.9).

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