# NORMS OF COMPACT PERTURBATIONS 

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Let $\mathscr{B}(\mathscr{H})$ denote the algebra of all bounded linear operators on a complex separable Hilbert space. This paper is concerned with reducing the norm of a product of operators by compact perturbations of one or more of the factors. For any $T$ in $\mathscr{B}(\mathscr{H})$, it is well known that the infimum,

$$
\|T\|_{e}=\inf \{\|T+K\|: K \text { is a compact operator }\}
$$

is attained by some compact perturbation $T+K_{0}$. For $T$ a noncompact product of $n$ operators, $T=T_{1} \cdots T_{n}$, it is proved that this infimum can be obtained by a compact perturbation of any one of the factors. If $T$ is a compact product, so that the infimum is zero, it is shown that there are compact perturbations $T_{1}+K_{1}, \cdots, T_{n}+K_{n}$ of the factors of $T$ such that the product $\left(T_{1}+K_{1}\right) \cdots\left(T_{n}+K_{n}\right)$ is zero; furthermore, it may be necessary to perturb every factor of $T$ in order to obtain this zero infimum. These results are applied to an arbitrary operator $T$ to find a compact perturbation $T+K$ with $\left\|(T+K)^{2}\right\|=\left\|T^{2}\right\|_{e}$ and $\left\|(T+K)^{3}\right\|=\left\|T^{3}\right\|_{e}$; here the identical factors are perturbed in identical fashion to achieve both infima. Stronger theorems of this latter sort are proved for special classes of operators.

For any $T$ in $\mathscr{B}(\mathscr{H})$, let $\|T\|_{e}$ as defined above, be called the essential norm of $T$ [7]. I. C. Gohberg and M. G. Krein first showed in [4] that for any $T$ in $\mathscr{B}(\mathscr{H})$ there is a compact perturbation $T+K_{0}$ which realizes the essential norm (so $\left\|T+K_{0}\right\|=\|T\|_{e}$ ). The case $n=2$ of the theorem stated above for compact products was proved in a different way in [6]: for any compact product $T=T_{1} T_{2}$ of two factors, a projection $E$ was constructed so that $T_{1} E$ and $(I-E) T_{2}$ are both compact (and so that the product of perturbations $T_{1}(I-E)$ and $E T_{2}$ is zero).

This study was motivated partly by questions considered by J. K. Plastiras and the author in [7]: if $T$ is a bounded operator on $\mathscr{H}$, is there a compact $K$ with $\|p(T+K)\|=\|p(T)\|_{e}$ for all complex polynomials $p$ ? Less ambitiously, if $T$ and $p$ are both given, is there a compact $K_{p}$ such that $\left\|p\left(T+K_{p}\right)\right\|=\|p(T)\|_{e}$ ? We know of no examples where either of these questions has a negative answer.

It follows from the results proved here on perturbations of products that for each $T$ in $\mathscr{B}(\mathscr{H})$, there is a compact $K$ with $\|T+K\|=\|T\|_{e}$ and $\left\|(T+K)^{2}\right\|=\left\|T^{2}\right\|_{e} ;$ and a compact $L$ with $\left\|(T+L)^{2}\right\|=\left\|T^{2}\right\|_{e}$ and $\left\|(T+L)^{3}\right\|=\left\|T^{3}\right\|_{e} . \quad$ If $T^{3}$ is not compact we can take $K=L$, to get one
perturbation achieving all three essential norms. There appear to be erious difficulties in passing from $T^{3}$ to $T^{4}$. The existence of an operator $K$ as above was proved in [7] for any partial isometry $T$, and for certain other operators.

Stronger results are obtainable for special classes of operators. In [7] it was shown that for operators $T$ which are subnormal or essentially normal, there is one compact $K$ such that $\|p(T+K)\|=\|p(T)\|_{e}$, for every complex polynomial $p$. Here we prove this for $n$-normal operators. Turning to operators with no normality properties, we show that for any weighted shift $T$, there is one compact $K$ with $\left\|(T+K)^{n}\right\|=$ $\left\|T^{n}\right\|_{e}$ for all $n$. If in addition $T$ is nilpotent, then $\|p(T+K)\|=\|p(T)\|_{e}$ for every polynomial $p$. In [6] it was shown that for any $T$ in $\mathscr{B}(\mathscr{H})$ with $p(T)$ compact, there is a compact $K_{p}$ with $\left\|p\left(T+K_{p}\right)\right\|=\|p(T)\|_{e}=0$.

If it were true that every $T$ in $\mathscr{B}(\mathscr{H})$ could be perturbed by $K$, to simultaneously obtain $\|p(T+K)\|=\|p(T)\|_{e}$ for every polynomial $p$, this would have significant consequences. It would immediately imply the theorem of T. T. West [11] that every Riesz operator is a compact perturbation of a quasinilpotent, and would also answer a question of W . Arveson: if $\pi(T)$ is quasialgebraic in the Calkin algebra, so that $\left\|p_{n}(\pi(T))\right\|^{1 / \operatorname{deg} p_{n}} \rightarrow 0$, then is there a compact $K$ so that $\| p_{n}(T+$ $K) \|^{1 / d e g p_{n}} \rightarrow 0$, for the same sequence $\left\{p_{n}\right\}_{n}$ of monic polynomials? A partial answer to this latter question, and further discussion is given in [7]. See also the question raised by S. R. Caradus [3].

In a recent communication we have learned that D. Legg, P. Smith, and J. Ward have proved using Banach space techniques, that for any $T$ in $\mathscr{B}(\mathscr{H})$, there is one compact $K$ with $\|T+K+\lambda I\|=\|T+\lambda I\|_{e}$, for all complex $\lambda$. Thus it is possible to simultaneously attain the essential norm for all linear polynomials in $T$.

A related result in a more general setting has been obtained by G. K. Pedersen [8]. In [7] it was shown for any $T$ in $\mathscr{B}(\mathscr{H})$ and for any polynomial $p$, that

$$
\|p(T)\|_{e}=\inf \|p(T+K)\|, K \text { compact. }
$$

Pedersen has proved that if $\mathscr{A}$ is a $C^{*}$-algebra and $\mathscr{I}$ is a closed ideal in $\mathscr{A}$ then for any $A \in \mathscr{A}$ and for any $n$,

$$
\left\|A^{n}+\mathscr{I}\right\|=\inf \left\|(A+B)^{n}\right\|, \quad B \in \mathscr{I}
$$

Let $\mathscr{K}$ denote the closed two-sided ideal in $\mathscr{B}(\mathscr{H})$ of compact operators, and let $\pi: \mathscr{B}(\mathscr{H}) \rightarrow \mathscr{B}(\mathscr{H}) / \mathscr{K}$ be the natural homomorphism onto the quotient $C^{*}$-algebra, the Calkin algebra. Then the essential norm of $T$ in $\mathscr{B}(\mathscr{H})$ defined above is actually the $C^{*}$-norm of $\pi(T)$ in the Calkin algebra. We say that $D \in \mathscr{B}(\mathscr{H})$ is diagonal if there is an
orthonormal basis for $\mathscr{H}$ consisting of eigenvectors for $D$. A finite rank operator is one with finite-dimensional range. The range projection of $T \in \mathscr{B}(\mathscr{H})$ is the smallest projection $Q$ such that $Q T=T$, and the support projection $P$ is the smallest projection such that $T P=$ $T$. Throughout the paper we use $|T|$ to denote $\left(T^{*} T\right)^{1 / 2}$ and $\sigma(T)$ to denote the spectrum of $T \in \mathscr{B}(\mathscr{H})$. The reader is referred to [5] for general facts about Hilbert space operators.

## 1. Reducing the norm of a product by perturbing its

 factors. This first theorem is the heart of the paper.Theorem 1. Let $A, B$ in $\mathscr{B}(\mathscr{H})$ be such that the product $A B$ is not compact. Then there is a compact operator $K$ such that

$$
\|A(I-K) B\|=\|A B\|_{e} .
$$

Furthermore, if $\left\{e_{n}\right\}_{n}$ is any orthonormal basis for $\mathscr{H}$, then $K$ can be constructed to be diagonal relative to that basis, with $0 \leqq K \leqq I$.

Before beginning the proof we make some relevant observations. If $D$ is any diagonal operator with $\|D\| \leqq 1$, then it is trivial that $\|D A B x\| \leqq\|A B x\|$, for any $x \in \mathscr{H}$ and any $A, B$ in $\mathscr{B}(\mathscr{H})$. It is also obvious that $\|A B D\| \leqq\|A B\|$, although $\|A B D x\| \leqq\|A B x\|$ may not hold for every $x$. On the other hand, there is no general relationship between $\|A D B\|$ and $\|A B\|$.

We remark also that this theorem is false if the product $A B$ is compact. To see this let $A$ be any injective compact operator and let $B=I$. Then $\|A B\|_{e}=0$, but $A(I-K) B$ cannot be zero if $K$ is any compact operator.

Proof. We may assume that $\|A\| \leqq 1$ and $\|B\| \leqq 1$. Let $\left\{P_{k}\right\}_{k}$ be the increasing sequence of finite rank projections with range $\left(P_{k}\right)=$ $\operatorname{span}\left\{e_{1}, \cdots, e_{k}\right\}$.

Let $\mu$ be any number with $\|A B\|_{e}<\mu<\|A B\|=\mu_{0}$. We will first construct a finite rank perturbation $D$ of $I$ so that $0 \leqq D \leqq I ; D$ will be $\left\{e_{n}\right\}_{n}$-diagonal; and with $\|A D B\| \leqq \mu$. Then we will show how this construction is repeated, to define by induction the desired operator $I-K$. In order to be able later to set up the induction, we will write in the factor $I$, which is being perturbed.

Let $E(\lambda)$ be the spectral resolution for $|A I B|$. Set $E=$ $E\left(\left(\mu-2 \delta, \mu_{0}\right]\right)$, where $\delta>0$ is a small number with $\mu-2 \delta>$ $\|A B\|_{\text {e }}$. Then $E$ must be a finite rank projection: otherwise, we could find an infinite orthonormal set $\left\{x_{n}\right\}_{n}$ such that $x_{n} \in \operatorname{ran}(E)$, and hence for which

$$
\left\|A I B x_{n}\right\|=\left\||A I B| x_{n}\right\|>\mu-2 \delta
$$

But this would imply

$$
\|A I B\|_{e} \geqq \mu-2 \delta>\|A I B\|_{e}
$$

a contradiction.
Let $G$ be the projection onto $\operatorname{ran}(I B E)$, so $G$ is finite rank. Choose $P_{k_{1}}$ from the sequence $\left\{P_{k}\right\}$ large enough so that

$$
\left\|\left(I-P_{k_{1}}\right) G\right\|<\nu
$$

where $\nu>0$ is a very small number to be determined. Let $Q_{1}$ be the finite rank projection onto $\operatorname{ran}\left(A P_{k_{1}}\right)$. Let $H_{1}$ be the support projection of the finite rank operator $Q_{1} A\left(I-P_{k_{1}}\right)$, so $H_{1} \leqq I-P_{k_{1}}$.

Choose $k_{2}>k_{1}$ sufficiently large so that

$$
\left\|Q_{1} A\left(I-P_{k_{2}}\right)\right\|=\left\|Q_{1} A\left(I-P_{k_{1}}\right) H_{1}\left(I-P_{k_{2}}\right)\right\| \leqq\left\|H_{1}\left(I-P_{k_{2}}\right)\right\|<\nu
$$

Let $Q_{2}$ be the finite rank projection onto $\operatorname{ran}\left(A P_{k_{2}}\right)$. Let $H_{2}$ be the finite rank support projection of $Q_{2} A\left(I-P_{k_{2}}\right)$, so $H_{2} \leqq I-P_{k_{2}}$.

Choose $k_{3}>k_{2}$ sufficiently large so that

$$
\left\|Q_{2} A\left(I-P_{k_{3}}\right)\right\|=\left\|Q_{2} A\left(I-P_{k_{2}}\right) H_{2}\left(I-P_{k_{3}}\right)\right\| \leqq\left\|H_{2}\left(I-P_{k_{3}}\right)\right\|<\nu
$$

Repeat this process $m$ times, where $m$ is to be determined, to get two increasing sets of finite rank projections $\left\{Q_{n}\right\}_{n=1}^{m},\left\{P_{k_{n}}\right\}_{n=1}^{m}$. Set $E_{1}=P_{k_{1}}$, $E_{2}=P_{k_{2}}-P_{k_{1}}, \cdots, E_{m}=P_{k_{m}}-P_{k_{m-1}}, \quad E_{m+1}=I-P_{k_{m}} . \quad$ Set $\quad F_{1}=Q_{1}, \quad F_{2}=$ $Q_{2}-Q_{1}, \cdots, F_{m}=Q_{m}-Q_{m-1}, F_{m+1}=I-Q_{m}$.

Observe now that $F_{j} A E_{n}=0$, if $n<j$ : for,

$$
F_{f} A E_{n}=F_{j} A P_{k_{n}} E_{n}=F_{j} Q_{n} A P_{k_{n}} E_{n}=\left(Q_{j}-Q_{j-1}\right) Q_{n} A P_{k_{n}} E_{n}=0
$$

whenever $n<j$.
Observe also that $\left\|F_{j} A E_{n}\right\|<\nu$ if $n>j+1$ for then $E_{n}=$ $\left(I-P_{k_{j+1}}\right) E_{n}$, so that

$$
\left\|F_{j} A E_{n}\right\|=\left\|F_{j} Q_{j} A\left(I-P_{k_{i+1}}\right) E_{n}\right\| \leqq\left\|Q_{j} A\left(I-P_{k_{i+1}}\right)\right\|<\nu .
$$

Now, set $\gamma=(\mu-2 \delta) /\|A I B\|$, so $0<\gamma<1$.
Define $D=I \sum_{j=1}^{m+1} \eta_{j} E_{j}$, where $\gamma=\eta_{1}<\eta_{2}<\cdots<\eta_{m+1}=1$, is an even partition of the interval $[\gamma, 1]$. We choose a small $\epsilon>0$ to be determined, and we now determine $m$ : so that $m \epsilon>1-\gamma$. In other words, $\eta_{j}-\eta_{j-1}<\epsilon$. Thus $D$ is a finite rank perturbation of $I$, and is $\left\{e_{n}\right\}_{n}$-diagonal.

We will now show that $\|A D B\| \leqq \mu$. (Note that so far we have that $\gamma=\gamma(\delta, \mu)$, and $m=m(\gamma, \epsilon)$; but we are free to choose $\epsilon$ and $\nu$ as small as we wish.)

Let $z$ be a unit vector of $\mathscr{H}$, and write $z=\alpha x \oplus \beta y$, where $|\alpha|^{2}+|\beta|^{2}=1, \quad\|x\|=1=\|y\|, \quad$ and $\quad x \in \operatorname{ran} E\left(\left(\mu-2 \delta, \mu_{0}\right]\right), \quad y \in$ $\operatorname{ran} E([0, \mu-2 \delta])$. Since these are orthogonal spectral projections for $|A I B|$, this means $A I B x$ is orthogonal to AIBy. Now,

$$
\|A D B z\|^{2} \leqq|\alpha|^{2}\|A D B x\|^{2}+|\beta|^{2}\|A D B y\|^{2}+2|\alpha \beta||\langle A D B x, A D B y\rangle|,
$$

and we consider the three summands separately.
First,

$$
\begin{aligned}
&\|A D B x\|=\left\|A \sum_{j=1}^{m+1} \eta_{j} E_{j} I B x\right\| \\
& \leqq\left\|A \sum_{j=1}^{m+1} \eta_{j^{\prime}} E_{j} G I B x\right\| \\
& \leqq\left\|A \eta_{1} E_{1} G I B x\right\|+\nu \quad\left(\left\|\left(I-E_{1}\right) G\right\|<\nu\right) \\
& \leqq \eta_{1}\|A G I B x\|+2 \nu \\
&=\gamma\|A I B x\|+2 \nu \quad\left(\eta_{1}=\gamma\right) \\
& \leqq \mu-2 \delta\|A I B x\|+2 \nu \\
&\|A I B\| \\
& \leqq \mu-2 \delta+2 \nu .
\end{aligned}
$$

Now consider

$$
\begin{aligned}
\|A D B y\|= & \left\|A \sum_{n=1}^{m+1} \eta_{n} E_{n} I B y\right\|=\left\|\sum_{j=1}^{m+1} F_{j} A \sum_{n=1}^{m+1} \eta_{n} E_{n} I B y\right\| \\
= & \| F_{1} A \eta_{1} E_{1} I B y+F_{1} A \eta_{2} E_{2} I B y+F_{1} A \sum_{n=3}^{m+1} \eta_{n} E_{n} I B y \\
& +F_{2} A \eta_{2} E_{2} I B y+F_{2} A \eta_{3} E_{3} I B y+F_{2} A \sum_{n=4}^{m+1} \eta_{n} E_{n} I B y \\
& \vdots \\
& +F_{m-1} A \eta_{m-1} E_{m-1} I B y+F_{m-1} A \eta_{m} E_{m} I B y \\
& +F_{m-1} A \eta_{m+1} E_{m+1} I B y \\
& +F_{m} A \eta_{m} E_{m} I B y+F_{m} A \eta_{m+1} E_{m+1} I B y \\
& +F_{m+1} A \eta_{m+1} E_{m+1} I B y \|,
\end{aligned}
$$

since $F_{j} A E_{n}=0$ if $n<j$;

$$
\begin{aligned}
\leqq & \| \sum_{j=1}^{m} F_{j} A \eta_{j}\left(E_{j}+E_{j+1}\right) I B y+\sum_{j=1}^{m}\left(\eta_{j+1}-\eta_{j}\right) F_{j} A E_{j+1} I B y \\
& +F_{m+1} A \eta_{m+1} E_{m+1} I B y \|+\frac{m(m-1)}{2} \nu
\end{aligned}
$$

since $\left\|F_{j} A E_{n}\right\|<\nu$ if $n>j+1$;

$$
\begin{aligned}
\leqq \sum_{j=1}^{m+1} \eta_{j} F_{j} A I B y-\sum_{j=1}^{m-1} \eta_{j} F_{j} A \sum_{n=j+2}^{m+1} E_{n} I B y \| & +\epsilon\left\|\sum_{j=1}^{m} F_{j} A E_{j+1} I B y\right\| \\
& +\frac{m(m-1)}{2} \nu
\end{aligned}
$$

since $\eta_{j+1}-\eta_{j}<\epsilon$;

$$
\begin{aligned}
& \leqq\left\|\sum_{j=1}^{m+1} \eta_{j} F_{j} A I B y\right\|+m(m-1) \nu+\epsilon \\
& \leqq\|A I B y\|+m(m-1) \nu+\epsilon \\
& \leqq \mu-2 \delta+m(m-1) \nu+\epsilon
\end{aligned}
$$

Finally, consider

$$
\begin{aligned}
|\langle A D B x, A D B y\rangle| & =\left|\left\langle A \sum_{j=1}^{m+1} \eta_{j} E_{j} I B x, A D B y\right\rangle\right| \\
& \leqq\left|\left\langle A \eta_{1} E_{1} G I B x, A D B y\right\rangle\right| \\
& \quad+\left|\left\langle A \sum_{j=2}^{m+1} \eta_{j} E_{j}\left(I-P_{k_{1}}\right) G I B x, A D B y\right\rangle\right| \\
& \leqq\left|\left\langle F_{1} A \eta_{1} E_{1} G I B x, F_{1} A \sum_{n=1}^{m+1} \eta_{n} E_{n} I B y\right\rangle\right|+\nu
\end{aligned}
$$

since $F_{1} A E_{1}=A E_{1}$, and $\left\|\left(1-P_{k_{1}}\right) G\right\|<\nu$;

$$
=\left|\left\langle F_{1} A \eta_{1} E_{1} G I B x, F_{1} A\left(\eta_{1} E_{1}+\eta_{2} E_{2}\right) I B y\right\rangle\right|+(m-1) \nu
$$

since $\left\|F_{j} A E_{n}\right\|<\nu$ if $n \geqq j+2 ;$

$$
\begin{aligned}
& \leqq\left|\left\langle F_{1} A \eta_{1} E_{1} G I B x, F_{1} A \eta_{1}\left(E_{1}+E_{2}\right) I B y\right\rangle\right|+\epsilon+(m-1) \nu \\
& \leqq\left|\left\langle F_{1} A E_{1} G I B x, F_{1} A\left(E_{1}+E_{2}\right) I B y\right\rangle\right|+\epsilon+(m-1) \nu \\
& \leqq\left|\left\langle F_{1} A E_{1} G I B x, F_{1} A \sum_{n=1}^{m+1} E_{n} I B y\right\rangle\right|+\epsilon+(2 m-2) \nu \\
& =\left|\left\langle A E_{1} G I B x, A I B y\right\rangle\right|+\epsilon+(2 m-2) \nu \\
& \leqq|\langle A G I B x, A I B y\rangle|+\epsilon+2 m \nu \\
& =\epsilon+2 m \nu
\end{aligned}
$$

Now determine $\epsilon=\epsilon(\delta, \mu)$ sufficiently small $\left(2 \epsilon<\delta\right.$ and $(\mu-\delta)^{2}+2 \epsilon<$ $\mu^{2}$ ), and $\nu=\nu(m, \epsilon)$ sufficiently small ( $2 m \nu<\epsilon, \nu<\epsilon, m^{2} \nu<\epsilon$ ), so that

$$
\begin{aligned}
\|A D B z\|^{2} & \leqq|\alpha|^{2}\|A D B x\|^{2}+|\beta|\|A D B y\|^{2}+2|\alpha \beta||\langle A D B x, A D B y\rangle| \\
& <|\alpha|^{2}(\mu-\delta)^{2}+|\beta|^{2}(\mu-\delta)^{2}+2|\alpha \beta| 2 \epsilon \\
& <(\mu-\delta)^{2}+2 \epsilon \\
& <\mu^{2} .
\end{aligned}
$$

Thus we have $D$ with the desired properties.
This construction is the first step in an induction. To view it as such, rename $D=D_{1}, \mu=\mu_{1}, \delta=\delta_{1}, \gamma=\gamma_{1}, m=m_{1}, \epsilon=\epsilon_{1}, \nu=\nu_{1}$, $\left\{E_{i}\right\}_{i=1}^{m+1}$ as $\left\{E_{1 j}\right\}_{i=1}^{m_{1}+1}$, and $\left\{\boldsymbol{\eta}_{i}\right\}_{i=1}^{m+1}$ as $\left\{\boldsymbol{\eta}_{1 i}\right\}_{j=1}^{m_{1}+1}$. A decreasing sequence $\left\{D_{n}\right\}_{n}$ of $\left\{e_{n}\right\}_{n}$-diagonal operators will be constructed by induction; each a finite rank perturbation of $I$. Then the operator $D_{0}=\inf D_{n}$, will be the desired compact perturbation, $D_{0}=I-K$.

We specify the sequences of constants to be used (the first terms as above):
(1) Choose a strictly decreasing sequence of positive numbers $\left\{u_{n}\right\}_{n}$ with $\mu_{1}$ (as above) $<\mu_{0}=\|A B\|$ and $\lim \mu_{n}=\|A B\|_{e} \neq 0$. The sequence $\left\{D_{n}\right\}_{n}$ will satisfy $\left\|A D_{n} B\right\| \leqq \mu_{n}$.
(2) Choose $\left\{\delta_{n}\right\}_{n}$ positive numbers decreasing to zero, so that $2 \delta_{n}<\mu_{n}-\mu_{n+1}$.
(3) Let $\left\{\gamma_{n}\right\}_{n}$ be the positive sequence converging to 1 given by $\gamma_{n}=\left(\mu_{n}-2 \delta_{n}\right) / \mu_{n-1}$.

Then from (2) we have

$$
\frac{\mu_{n+1}}{\mu_{n-1}}<\gamma_{n}<\frac{\mu_{n}}{\mu_{n-1}},
$$

so that the infinite product $\Pi \gamma_{n}$ converges to a nonzero limit precisely when the operator $A B$ is not compact; i.e., when the $\lim \mu_{n}=\|A B\|_{e} \neq 0$.
(4) Choose $\left\{\epsilon_{n}\right\}_{n}$ decreasing to zero, such that $2 \epsilon_{n}<\delta_{n}$, and $\left(\mu_{n}-\delta_{n}\right)^{2}+2 \epsilon_{n}<\mu_{n}^{2}$.
(5) Choose integers $\left\{m_{n}\right\}_{n}$ such that $1-\gamma_{n}<m_{n} \epsilon_{n}$.
(6) Finally, choose positive $\left\{\nu_{n}\right\}_{n}$ converging to zero, so that $\nu_{n}<\epsilon_{n}$, $m_{n}^{2} \nu_{n}<\epsilon_{n}$, and $2 m_{n} \nu_{n}<\epsilon_{n}$.

Now repeat the above construction, line for line, with $D_{1}$ in place of $I$, using $\mu_{2}, \delta_{2}, \epsilon_{2}, m_{2}, \nu_{2}$, and specifying $\left\{E_{2 i}\right\}_{i=1}^{m_{2}+1}$ and $\left\{\eta_{2 i}\right\}_{i=1}^{m_{2}+1}$; the only additional stipulation being that we choose $E_{21}>\sum_{i=1}^{m_{1}} E_{1 i}$. Thus we obtain a $D_{2} \leqq D_{1}, D_{2}$ a finite rank perturbation of $D_{1}$, and hence of $I$, with $\left\|A D_{2} B\right\|<\mu_{2}$ :

$$
\begin{aligned}
D_{2} & =D_{1} \sum_{j=1}^{m_{2}+1} \eta_{2 j} E_{2 j}=\left[\sum_{i=1}^{m_{1}+1} \eta_{1 i} E_{1 i}\right]\left[\sum_{j=1}^{m_{2}+1} \eta_{2 J} E_{2 j}\right] \\
& =\left[\sum_{i=1}^{m_{1}} \eta_{1 i} E_{1 i}\right] \eta_{21} E_{21}+E_{1, m_{1}+1}\left[\sum_{j=1}^{m_{2}+1} \eta_{2 j} E_{2 l}\right] \\
& =\gamma_{2} \sum_{i=1}^{m_{1}} \eta_{11} E_{1 i}+\eta_{21}\left(E_{21}-\sum_{i=1}^{m_{1}} E_{1 i}\right)+\sum_{j=2}^{m_{2}+1} \eta_{2 j} E_{2 j}
\end{aligned}
$$

recalling that $\gamma_{2}$ is $\eta_{21}$. The point of this equation is to exhibit the diagonal operator $D_{2}$ as a linear combination of orthogonal projections.

Assume for induction we have recursively constructed $D_{1} \geqq D_{2} \geqq$ $\cdots \geqq D_{k-1}$ as above using in turn the specified constants and such that

$$
E_{j 1}>\sum_{i=1}^{m_{i j-1}} E_{j-1, t}, \quad j=1, \cdots, k-1
$$

Then repeat the above construction with the $k$ th constants, choosing

$$
E_{k 1}>\sum_{i=1}^{m_{k-1}} E_{k-1, i}
$$

to obtain $\left\|A D_{k} B\right\| \leqq \mu_{k}$, and $D_{k} \leqq D_{k-1}$, where, as an orthogonal sum, we have

$$
\begin{aligned}
D_{k}= & \prod_{j=2}^{k} \gamma_{l}\left[\eta_{11}\left(E_{11}-0\right)+\sum_{i=2}^{m_{1}} \eta_{1 i} E_{1 i}\right] \\
& +\prod_{j=3}^{k} \gamma_{\nu}\left[\eta_{21}\left(E_{21}-\sum_{i=1}^{m_{1}} E_{1 i}\right)+\sum_{i=2}^{m_{2}} \eta_{2 i} E_{2 i}\right] \\
& \vdots \\
& +1\left[\eta_{k 1}\left(E_{k 1}-\sum_{i=1}^{m_{k-1}} E_{k-1, i}\right)+\sum_{i=2}^{m_{k}} \eta_{k i} E_{k i}\right] \\
& +\left[I-\sum_{i=1}^{m_{k}} E_{k i}\right]
\end{aligned}
$$

noting that the last summand equals $\eta_{k, m_{k}+1} E_{k, m_{k}+1}$.
By induction we now have the desired sequence $\left\{D_{n}\right\}_{n}$ defined. We show that $\left\{D_{n}\right\}_{n}$ converges uniformly to $\inf D_{n}=D_{0}$, with

$$
D_{0}=\sum_{n=1}^{\infty}\left(\prod_{j=n+1}^{\infty} \gamma_{j}\right)\left[\eta_{n 1}\left(E_{n 1}-\sum_{i=1}^{m_{n-1}} E_{n-1, i}\right)+\sum_{i=2}^{m_{n}} \eta_{n i} E_{n i}\right]
$$

(where $E_{0 t}=0$, all $i$ ). This will complete the proof: for then, $A D_{n} B$ converges to $A D_{0} B$, so that $\left\|A D_{n} B\right\| \leqq \mu_{n}$ each $n$, implying that
$\left\|A D_{0} B\right\| \leqq \lim \mu_{n}=\mu$. And since $I-D_{n}$ is finite rank for each $n$, therefore $I-D_{0}$ must be compact. Then $K=I-D_{0}$ will satisfy the conclusion of the theorem.

The convergence of $\left\{D_{n}\right\}$ follows simply because the product $\Pi \gamma_{j}$ converges. That is,

$$
\begin{aligned}
D_{k}-D_{0}= & \left\{\left(1-\prod_{j=k+1}^{\infty} \gamma_{J}\right) \prod_{j=2}^{k} \gamma_{j}\left[\eta_{11} E_{11}+\sum_{i=2}^{m_{1}} \eta_{1 i} E_{1 i}\right]\right. \\
& +\left(1-\prod_{j=k+1}^{\infty} \gamma_{j}\right) \prod_{j=3}^{k} \gamma_{j}\left[\eta_{21}\left(E_{21}-\sum_{i=1}^{m_{1}} E_{1 i}\right)+\sum_{i=2}^{m_{2}} \eta_{2 i} E_{2 i}\right] \\
& \vdots \\
& \left.+\left(1-\prod_{j=k+1}^{\infty} \gamma_{j}\right)(1)\left[\eta_{k 1}\left(E_{k 1}-\sum_{i=1}^{m_{k-1}} E_{k-1, t}\right)+\sum_{i=2}^{m_{k}} \eta_{k i} E_{k i}\right]\right\} \\
& +\sum_{n=k+1}^{\infty}\left\{\left(1-\prod_{j=n}^{\infty} \gamma_{j}\right)\left(E_{n 1}-\sum_{i=1}^{m_{n-1}} E_{n-1, i}\right)\right. \\
& \left.+\sum_{i=2}^{m_{n}}\left[1-\left(\prod_{j=n+1}^{\infty} \gamma_{j}\right) \eta_{n i}\right] E_{n i}\right\}
\end{aligned}
$$

(recall $\gamma_{n}=\eta_{n 1}$ ). Note that for each $n$,

$$
1-\left(\prod_{j=n+1}^{\infty} \gamma_{j}\right) \eta_{n i}<1-\prod_{j=n}^{\infty} \gamma_{j}
$$

Thus,

$$
\left\|D_{k}-D_{0}\right\| \leqq \sup _{n \geqq k+1}\left(1-\prod_{j=n}^{\infty} \gamma_{j}\right)\|R\|,
$$

where $R$ is a sum of orthogonal projections multiplied by constants that are between zero and one. Thus $\lim _{k}\left\|D_{k}-D_{0}\right\|=0$, and the theorem is proved.

As immediate corollaries, we get the following:
Theorem 2. For any $A, B$ in $\mathscr{B}(\mathscr{H})$, and any $\epsilon>0$, there is a finite rank operator $F$ with $0 \leqq F \leqq I$ such that

$$
\|A(I-F) B\|<\|A B\|_{e}+\epsilon .
$$

Furthermore, given any orthonormal basis, F can be constructed to be diagonal relative to that basis.

Proof. This is simply the first construction in the preceding proof, and it does not require noncompactness of the product $A B$.

Theorem 3. Let $T_{1}, \cdots, T_{n}$ be in $\mathscr{B}(\mathscr{H})$ such that $\Pi T_{j}$ is not compact. Then for any $j$ there is a compact perturbation $S_{i}$ of $T_{i}$ such that

$$
\left\|T_{1} \cdots T_{j-1} S_{j} T_{j+1} \cdots T_{n}\right\|=\left\|\Pi T_{j}\right\|_{e}
$$

If $T_{i}$ is diagonal, $S_{i}$ may be obtained by reducing the moduli of some eigenvalues of $T_{j}$.

Proof. For $j=1$, set $A=I, B=\Pi T_{i}$ and apply Theorem 1 to get a compact $K$ with $\left\|(I-K) \Pi T_{i}\right\|=\left\|\Pi T_{i}\right\|_{\text {e }}$. Then set $S_{1}=(I-K) T_{1}$. If $T_{1}$ is diagonal, construct $K$ to be diagonal relative to the same basis as $T_{1}$. If $j=2$, set $A=T_{1}$ and $B=\Pi_{\gg 1} T_{j}$, and proceed similarly; the other cases are the same.

In order to obtain a corresponding theorem for compact products of operators we require some preliminary results.

Proposition 4. Any Tin $\mathscr{B}(\mathscr{H})$ has a compact perturbation $S$ where $|S|$ is diagonal.

Proof. Let $T=U|T|$ be the polar decomposition for $T$. Let $E=U^{*} U$ and regard $|T|$ as a positive operator in $\mathscr{B}(E \mathscr{H})$. By a theorem of H. Weyl [10], there is a compact operator $K$ in $\mathscr{B}(E \mathscr{H})$ with $|T|+K$ diagonal relative to some orthonormal basis for $E \mathscr{H}$. Consider this as a diagonal operator on $\mathscr{H}: \sigma(|T|+K)$ is the closure of the set $\left\{d_{n}\right\}_{n}$ of diagonal entries. The Weyl spectrum of $|T|+K$ is

$$
\sigma_{w}(|T|+K)=\bigcap_{C \text { compact }} \sigma(|T|+K+C) .
$$

Since $|T|+K$ is normal, by Weyl's Theorem, $\sigma_{w}(|T|+K)$ consists of the cluster points of $\sigma(|T|+K)$ union the eigenvalues that are repeated infinitely often [1]. Now,

$$
\sigma_{w}(|T|+K)=\sigma_{w}(|T|) \subset \sigma(|T|),
$$

so $\sigma_{w}(|T|+K)$ consists of nonnegative real numbers. Thus the subset of $\left\{d_{n}\right\}_{n}$ consisting of nonzero, nonpositive numbers has no accumulation points and no infinitely repeated numbers. If we replace such $d_{n}$ by the element of $\sigma_{w}(|T|+K)$ nearest $d_{n}$, the result is a positive diagonal operator $D$ which is a compact perturbation of $|T|+K$, and such that $E D=D$. Then $S=U D$ is the desired compact perturbation of $T$.

Proposition 5. Let $A, B$ be in $\mathscr{B}(\mathscr{H})$ and let $K$ be any compact operator. There are compact perturbations $A^{\prime}$ and $B^{\prime}$ of $A$ and $B$ and $a$ projection $E$ such that

$$
A^{\prime} B^{\prime}=(A B+K) E
$$

Proof. Let $U|B|$ be the polar decomposition for $B$. Using the previous result, assume that $|B|$ is diagonal relative to an orthonormal basis $\left\{e_{n}\right\}_{n}$, with diagonal sequence $\left\{b_{n}\right\}_{n}$.

To motivate the proof, we remark that, since $B$ may not be invertible, we cannot simply set $A^{\prime}=A+K B^{-1}$, to get $A^{\prime} B=$ $A B+K$. However, if we first erase a subsequence of $\left\{b_{n}\right\}_{n}$ which converges to zero "too fast', then this approach will work.

Let $P_{n}$ be the finite rank projection onto span $\left\{e_{1}, \cdots, e_{n}\right\}$. Then $\left\{P_{n} K P_{n}\right\}_{n}$ converges uniformly to $K$, so choose a subsequence $\left\{P_{n_{k}}\right\}_{k}$ with

$$
\left\|K-P_{n k} K P_{n k}\right\|<\frac{1}{2^{2 k}}
$$

Define a sequence of nonnegative real numbers $\left\{c_{m}\right\}_{m}$ by

$$
c_{m}=\left\{\begin{array}{lll}
0 & \text { if } & b_{m}<\frac{1}{2^{k}} \\
& & \\
b_{m} & \text { if } & b_{m} \geqq \frac{1}{2^{k}}
\end{array}\right.
$$

whenever $n_{k-1}<m \leqq n_{k}$, for $k=1,2, \cdots$, and $n_{0}=0$. Define another sequence $\left\{d_{m}\right\}_{m}$ by

$$
d_{m}=\left\{\begin{array}{ccc}
1 & \text { if } & c_{m}=0 \\
\frac{1}{c_{m}} & \text { if } & c_{m} \neq 0
\end{array}\right.
$$

Note that for $m \leqq n_{k}, d_{m} \leqq 2^{k}$. Let $C \in \mathscr{B}(\mathscr{H})$ be the diagonal operator with diagonal $\left\{c_{m}\right\}_{m}$ relative to $\left\{e_{m}\right\}_{m}$, and let $D$ be the unbounded densely defined diagonal operator with diagonal $\left\{d_{m}\right\}_{m}$ relative to $\left\{e_{m}\right\}_{m}$. Clearly $|B|-C$ is a compact operator.

Furthermore $K D$ is a compact operator: in particular, the sequence $\left\{P_{n_{k}} K D P_{n_{k}}\right\}$ is uniformly Cauchy. For, assuming $k>i$,

$$
\begin{aligned}
\left\|P_{n_{k}} K D P_{n_{k}}-P_{n_{i}} K D P_{n_{i}}\right\| & \leqq \sum_{j=i+1}^{k}\left\|P_{n_{j}} K D P_{n_{j}}-P_{n_{j-1}} K D P_{n_{j-1}}\right\| \\
& \leqq \sum_{j=i+1}^{k}\left\|P_{n_{j}}\left(K-P_{n_{j}-1} K P_{n_{j-1}}\right) D P_{n_{j}}\right\| \\
& \leqq \sum_{j=i+1}^{k}\left\|K-P_{n_{j-1}} K P_{n_{j-1}}\right\|\left\|D P_{n_{j}}\right\| \\
& \leqq \sum_{j=i+1}^{k} \frac{1}{2^{2(i-1)}} 2^{j}=\sum_{j=i+1}^{k} \frac{1}{2^{j-2}}<\frac{1}{2^{i-2}}
\end{aligned}
$$

Since $\left\{P_{n_{k}}\right\}$ converges strongly to $I$, then $\left\{P_{n_{k}} K D P_{n_{k}}\right\}$ converges uniformly to $K D$.

Let $E$ be the projection whose range is $\overline{\operatorname{span}}\left\{e_{n}: c_{n} \neq 0\right\}$. Thus $C=|B| E$ and $D C=E$.

To finish the proof, set $A^{\prime}=A+K D U^{*}, B^{\prime}=U C$. Then

$$
\begin{aligned}
A^{\prime} B^{\prime}=\left(A+K D U^{*}\right)(U C)=A U C+K D C=A U|B| E+ & K E \\
& =(A B+K) E
\end{aligned}
$$

and we are done.
Using Theorem 2, it is possible to reduce the norm of a compact product by perturbing any one factor. However it may be necessary to perturb every factor to get a zero product. For example, let $C$ be any one-to-one compact operator, and let $A=\left(\begin{array}{cc}I & 0 \\ 0 & C\end{array}\right), B=\left(\begin{array}{cc}C & 0 \\ 0 & I\end{array}\right), A B=$ $\left(\begin{array}{ll}C & 0 \\ 0 & C\end{array}\right)$, and let $\left(\begin{array}{cc}K & L \\ M & N\end{array}\right)$ be any compact operator. Then

$$
\left[A+\left(\begin{array}{cc}
K & L \\
M & N
\end{array}\right)\right] B=\left(\begin{array}{cc}
C+K C & L \\
M C & N+C
\end{array}\right)
$$

which equals zero only if $C(I+K)=0$, an impossibility. Thus the next theorem is the best possible general result.

Theorem 6. Let $T_{1}, \cdots, T_{n}$ be in $\mathscr{B}(\mathscr{H})$ such that $\Pi T_{j}$ is compact. Then there are compact perturbations $S_{1}, \cdots, S_{n}$ of $T_{1}, \cdots, T_{n}$ with $\Pi S_{j}=0$.

Proof. The product $T_{1}\left(\prod_{j=2}^{n} T_{j}\right)=C$, a compact operator.
By the previous proposition, there are compact $K_{1}, L_{1}$ and a projection $E_{1}$ with

$$
\left(T_{1}+K_{1}\right)\left(\prod_{j=2}^{n} T_{j}+L_{1}\right)=\left[T_{1}\left(\prod_{j=2}^{n} T_{j}\right)-C\right] E_{1}=0
$$

Now apply the proposition to $T_{2}\left(\Pi_{j=3}^{n} T_{j}\right)+L_{1}$ to get compact $K_{2}$ and $L_{2}$ and a projection $E_{2}$ with

$$
\left(T_{2}+K_{2}\right)\left(\prod_{j=3}^{n} T_{i}+L_{2}\right)=\left[T_{2}\left(\prod_{i=3}^{n} T_{i}\right)+L_{1}\right] E_{2} .
$$

Thus

$$
\left(T_{1}+K_{1}\right)\left(T_{2}+K_{2}\right)\left(\prod_{j=3}^{n} T_{j}+L_{2}\right)=\left(\prod_{j=1}^{n} T_{j}-C\right) E_{1} E_{2}=0 .
$$

Repeated applications of the proposition yield:

$$
\prod_{j=1}^{n-2}\left(T_{j}+K_{j}\right)\left(T_{n-1} T_{n}+L_{n-2}\right)=\left(\prod_{j=1}^{n} T_{j}-C\right) \prod_{i=1}^{n-2} E_{i}=0 .
$$

And, a final application gives compact $K_{n-1}$ and $L_{n-1}$, and a projection $E_{n-1}$ with

$$
\left(T_{n-1}+K_{n-1}\right)\left(T_{n}+L_{n-1}\right)=\left(T_{n-1} T_{n}+L_{n-2}\right) E_{n-1}
$$

so that for $K_{n}=L_{n-1}$, we have

$$
\prod_{j=1}^{n}\left(T_{j}+K_{i}\right)=\prod_{j=1}^{n-2}\left(T_{i}+K_{j}\right)\left(T_{n-1} T_{n}+L_{n-2}\right) E_{n-1}=0,
$$

and the theorem is proved.
2. Attaining the essential norm for polynomials in an operator. In this section we first show that any bounded operator can be perturbed to attain $\|T\|_{e}\left\|T^{2}\right\|_{e}$, or $\left\|T^{3}\right\|_{e}$; in most cases all three norms are achieved by a single compact perturbation of $T$. We then consider special classes of operators, weighted shifts and $n$-normal operators, for which stronger results are obtained. The first theorem follows by repeated applications of Theorem 3.

Theorem 7. Any $T$ in $\mathscr{B}(\mathscr{H})$ with $T^{3}$ not compact has a compact perturbation $S$ with $\|S\|=\|T\|_{e}\left\|S^{2}\right\|=\left\|T^{2}\right\|_{e}$ and $\left\|S^{3}\right\|=\left\|T^{3}\right\|_{e}$.

Proof. Using Proposition 4, we may assume that $|T|$ is diagonal, where $U|T|$ is the polar decomposition for $T$. Assume also $\|T\| \leqq 1$.

Let $\left\{\lambda_{n}\right\}_{n}$ be the sequence of diagonal entries of $|T|$ such that $\lambda_{n}>\||T|\|_{e}=\|T\|_{e}$ : then, $\lim \lambda_{n}=\|T\|_{c}$. Obtain a compact perturbation $T_{1}$ of $T$ by replacing each $\lambda_{n}$ with $\|T\|_{e}$, to get $\left|T_{1}\right|$ from $|T|$, and then setting $T_{1}=U\left|T_{1}\right| . \quad$ Clearly $\left\|T_{1}\right\|=\|T\|_{l}$.

Now apply Theorem 3 to the product $T_{1}^{2}=U\left|T_{1}\right| T_{1}$, to get a compact perturbation $\left|T_{1}\right|^{\prime}$ of $\left|T_{1}\right|$ by reducing some of the eigenvalues of $\left|T_{1}\right|$, such that

$$
\left\|U\left|T_{1}\right|^{\prime} T_{1}\right\|=\left\|U\left|T_{1}\right| T_{1}\right\|_{e}=\left\|T^{2}\right\|_{e}
$$

Since reducing the eigenvalues in a diagonal first or last factor does not raise the norm of a product, we have

$$
\left\|U\left|T_{1}\right|^{\prime} U\left|T_{1}\right|^{\prime}\right\| \leqq\left\|U\left|T_{1}\right|^{\prime} U\left|T_{1}\right|\right\|=\left\|T^{2}\right\|_{e}
$$

So let $T_{2}=U\left|T_{1}\right|^{\prime}$ (then $\left|T_{2}\right|=\left|T_{1}\right|^{\prime}$ ).
Finally, apply Theorem 3 to the product $\left|T_{2}\right| U\left|T_{2}\right| T_{2}$ to get a compact perturbation $\left|T_{2}\right|^{\prime}$ of $\left|T_{2}\right|$ by reducing some of the eigenvalues of $\left|T_{2}\right|$, such that

$$
\left\|\left|T_{2}\right| U\left|T_{2}\right|^{\prime} T_{2}\right\|=\left\|\left|T_{2}\right| U\left|T_{2}\right| T_{2}\right\|_{e}=\left\|U\left|T_{2}\right| U\left|T_{2}\right| T_{2}\right\|_{e}=\left\|T^{3}\right\|_{e}
$$

since $U^{*} U\left|T_{2}\right|=\left|T_{2}\right|$. Thus

$$
\left\|\left(U\left|T_{2}\right|^{\prime}\right)^{3}\right\|=\left\|\left|T_{2}\right|^{\prime} U\left|T_{2}\right|^{\prime} U\left|T_{2}\right|^{\prime}\right\| \leqq\left\|\left|T_{2}\right| U\left|T_{2}\right|^{\prime} T_{2}\right\|=\left\|T^{3}\right\|_{e}
$$

Now let $S=U\left|T_{2}\right|^{\prime}$ (so $|S|=\left|T_{2}\right|^{\prime}$ ). Then $\left\|S^{3}\right\|=\left\|T^{3}\right\|_{l}$, but also $\left\|S^{2}\right\|=$ $\left\|T^{2}\right\|_{\text {e }}$, for,

$$
\left\|S^{2}\right\|=\left\|\left|T_{2}\right|^{\prime} U\left|T_{2}\right|^{\prime}\right\| \leqq\left\|\left|T_{2}\right| U\left|T_{2}\right|\right\|=\left\|T_{2}^{2}\right\|=\left\|T^{2}\right\|_{e}
$$

Similarly $\|S\|=\|T\|_{\text {e }}$, so the proof is complete.
Remark 8. One can see from this proof, that this approach does not extend to higher powers of $T$. The difficulty in simultaneously getting identical perturbations of two inside factors of $T^{4}$, in order to reduce the norm of $T^{4}$, seems to be beyond these techniques.

We have been unable to get the result in Theorem 7 only for the case where $T^{3}$ is compact and $T^{2}$ is not compact. The complication lies in finding a compact perturbation $S$ with both $S^{3}=0$ and $\|S\|=\|T\|_{\text {e }}$. On the one hand, this is a fairly special case, reducing to a $3 \times 3$ upper triangular operator matrix. On the other hand, it points up a general limitation involved in trying to combine the totally unrelated methods for perturbing compact and noncompact products. Our results are summarized in the following:

Theorem 9. Let $T$ be any operator in $\mathscr{B}(\mathscr{H})$. Then
(i) there is a compact perturbation $S$ with $\|S\|=\|T\|_{e}$ and $\left\|S^{2}\right\|=$ $\left\|T^{2}\right\|_{e}$,
(ii) there is a compact perturbation $R$ with $\left\|R^{2}\right\|=\left\|T^{2}\right\|_{e}$ and $\left\|R^{3}\right\|=\left\|T^{3}\right\|_{e}$,
(iii) if $T^{2}$ is compact or $T^{3}$ is not compact we can choose $S=R$.

Proof of (i). If $T^{2}$ is not compact we can argue as in the beginning of the previous proof. If $T^{2}$ is compact, then using Theorem 2.4 of [6], we get a compact perturbation $T_{1}$ of $T$ with $T_{1}^{2}=0$. Then $T_{1}$ is equivalent to an operator matrix $T_{1}=\left(\begin{array}{cc}0 & A \\ 0 & 0\end{array}\right)$, on a Hilbert space $\mathscr{E} \oplus \mathscr{E}$, with $\left\|T_{1}\right\|=\|A\|$. Let $A^{\prime}$ be a compact perturbation of $A$ with $\left\|A^{\prime}\right\|=$ $\|A\|_{e}$, then $S=\left(\begin{array}{cc}0 & A^{\prime} \\ 0 & 0\end{array}\right)$ satisfies (i).

Proof of (ii). If $T^{2}$ is compact, (i) applies. If $T^{3}$ is not compact, use the preceding theorem. Otherwise, let $T_{1}$ be a compact perturbation of $T$ with $T_{1}^{3}=0$ [6], so $T_{1}$ is equivalent to

$$
T_{1}=\left(\begin{array}{ccc}
0 & A & B \\
0 & 0 & C \\
0 & 0 & 0
\end{array}\right), \quad \text { with } \quad T_{1}^{2}=\left(\begin{array}{ccc}
0 & 0 & A C \\
0 & 0 & 0 \\
0 & 0 & 0
\end{array}\right)
$$

where $\left\|T_{1}^{2}\right\|=\|A C\|$. Apply Theorem 3 to $A C$ to get $\left\|A^{\prime} C\right\|=\|A C\|_{e}$, and set

$$
S=\left(\begin{array}{ccc}
0 & A^{\prime} & B \\
0 & 0 & C \\
0 & 0 & 0
\end{array}\right)
$$

Proof of (iii). By (i) and the previous theorem.
We remark that the full strength of Theorem 3 (and hence of Theorem 1) is not required for part (i) of Theorem 9. In particular, Theorem 1 can be proved much more easily $\mathrm{i}^{f}$ the factor $A=I$; and (i) follows readily from this case.

An operator $T \in \mathscr{B}(\mathscr{H})$ is a weighted shift of multiplicity $k$ if there is an orthonormal basis $\left\{e_{n}\right\}_{n}$ for $\mathscr{H}$ on which $T$ is defined by $T e_{n}=a_{n} e_{n+k}$, $n=1,2, \cdots$, where $\left\{a_{n}\right\}_{n}$ is a sequence of complex numbers. In order to prove our theorem for weighted shifts we need the following elementary lemma.

Lemma 10. Assume $\alpha>\beta>0$, and let $a_{1}, \cdots, a_{n}$ be an $n$-tuple of positive numbers with $\Pi a_{i}=\alpha$. Then there is an $n$-tuple of positive numbers $b_{1}, \cdots, b_{n}$ with $\Pi b_{i}=\beta ; b_{i} \leqq a_{i}$ all $i ;$ and $\max \left(a_{i}-b_{i}\right) \leqq$ $\alpha^{1 / n}-\boldsymbol{\beta}^{1 / n}$.

Proof. If there is some $i$ with $a_{i}<\alpha^{1 / n}-\beta^{1 / n}$ the result is trivial. So assume $a_{i} \geqq \alpha^{1 / n}-\beta^{1 / n}$, all $i$; then $a_{i} \leqq \alpha /\left(\alpha^{1 / n}-\beta^{1 / n}\right)^{n-1}$.

Now, define $\left(c_{1}, \cdots, c_{n}\right)$ by $c_{i}=a_{i}-\left(\alpha^{1 / n}-\beta^{1 / n}\right)$. To finish the proof, it suffices to show that $\Pi c_{i} \leqq \beta$. For, by the continuity of the product, we can then find $\left(b_{1}, \cdots, b_{n}\right)$ with $c_{i} \leqq b_{i} \leqq a_{i}$ all $i$, and $\Pi b_{i}=\beta$.

Set $\gamma=\alpha^{1 / n}-\beta^{1 / n}$ and consider the function $f\left(a_{1}, \cdots, a_{n}\right)=\Pi c_{i}=$ $\Pi\left(a_{i}-\gamma\right)$ defined on the compact set $X$ of $\mathbf{R}^{n}$ where $\gamma \leqq a_{i} \leqq \alpha / \gamma^{n-1}$ and where $\Pi a_{1}=\alpha$. Then $f$ has a maximum value $M$ on $X$ : suppose it occurs at $\left(a_{1}, \cdots, a_{n}\right)$ with $a_{1}>a_{2}$. Consider $\left(\sqrt{a_{1} a_{2}}, \sqrt{a_{1} a_{2}}\right.$, $\left.a_{3}, \cdots, a_{n}\right) \in X$. Note that $\sqrt{a_{1} a_{2}}<\frac{1}{2}\left(a_{1}+a_{2}\right)$. Thus

$$
\begin{aligned}
f\left(\sqrt{a_{1} a_{2}}, \sqrt{a_{1} a_{2}}, a_{3}, \cdots, a_{n}\right) & =\left(\sqrt{a_{1} a_{2}}-\gamma\right)^{2} \prod_{3}^{n}\left(a_{i}-\gamma\right) \\
& >\left(a_{1} a_{2}-\gamma\left(a_{1}+a_{2}\right)+\gamma^{2}\right) \prod_{3}^{n}\left(a_{i}-\gamma\right) \\
& =\Pi\left(a_{i}-\gamma\right)=M
\end{aligned}
$$

a contradiction. Hence $a_{1}=a_{2}$, and by symmetry, $f$ takes its maximum at $\left(\alpha^{1 / n}, \cdots, \alpha^{1 / n}\right)$, so $M=\beta$. The lemma is proved.

Theorem 11. Let $T$ be a weighted shift. Then there is a compact perturbation $S$ of $T$ with $\left\|S^{n}\right\|=\left\|T^{n}\right\|_{e}$, for all $n=1,2, \cdots$.

Proof. Let $T$ be a shift with weight sequence $\left(a_{j}\right)_{j}$. We give the proof for a shift of multiplicity 1 : in this case,

$$
\left\|T^{n}\right\|=\sup _{l}\left|a_{j} a_{j+1} \cdots a_{l+n-1}\right|
$$

The proof for $T$ of multiplicity $k$ is similar, where

$$
\left\|T^{n}\right\|=\sup _{j}\left|a_{i} a_{j+k} \cdots a_{j+(n-1) k}\right|
$$

A straightforward computation allows us to assume $\|T\| \leqq 1$. Let $\mu_{n}=\left\|T^{n}\right\|, \nu_{n}=\left\|T^{n}\right\|_{e}, n=1,2, \cdots$. We will define by induction a sequence $\left\{S_{n}\right\}_{n}$ of weighted shifts, each obtained by reducing the moduli of the weights of the preceding, and which converges to the desired perturbation $S$ of $T$.

Let $S_{1}$ be the shift with weights $\left\{a_{1 j}\right\}_{j}$, where

$$
a_{1 j}=\left\{\begin{array}{lll}
a_{j} & \text { if } & \left|a_{j}\right| \leqq \nu_{1} \\
a_{j} \frac{\nu_{1}}{\left|a_{j}\right|} & \text { if } & \left|a_{j}\right|>\nu_{1}
\end{array}\right.
$$

Then $\left\|S_{1}\right\|=\nu_{1}=\|T\|_{e}$, and $\left|a_{1 j}-a_{j}\right|$ is a sequence converging to zero and hence $T-S_{1}$ is compact.

Assume for induction, that $S_{1}, S_{2}, \cdots, S_{n-1}$ have been constructed so that for each $k=1,2, \cdots, n-1$, and for each $j \leqq k$ :
(i) $T-S_{k}$ is compact;
(ii) $\left\|S_{k}^{k}\right\|=\nu_{k}$;
(iii) $\left\|S_{j}-S_{k}\right\| \leqq \max \left\{\mu_{j}^{1 / j}-\nu_{j}^{1 / j} \cdots \mu_{k}^{1 / k}-\nu_{k}^{1 / k}\right\}$;
(iv) if $S_{j}$ and $S_{k}$ have weights $\left\{a_{j i}\right\}_{i}$ and $\left\{a_{k i}\right\}_{i}$ resp., then $\left|a_{j i}\right| \geqq\left|a_{k i}\right|$, each $i$.

Construct $S_{n}$ as follows: note that $\left\|T^{n}\right\|=\sup _{j}\left|a_{j} a_{j+1} \cdots a_{j+n-1}\right|=\mu_{n}$. Let $\Lambda$ be the set of $j$ with $\left|a_{j} \cdots a_{j+n-1}\right|>\nu_{n}$. Define $\gamma_{j}=\left|a_{j} \cdots a_{j+n-1}\right|$, for $j \in \Lambda$. Then

$$
\lim _{i} \gamma_{j}=\left\|T^{n}\right\|_{e}=\nu_{n}
$$

Applying the preceding Lemma, we see that for each $j \in \Lambda$, there is an $n$-tuple $\left(b_{j}, \boldsymbol{b}_{j+1}^{(1)}, \boldsymbol{b}_{j+2}^{(2)}, \cdots, b_{j+n-1}^{(n-1)}\right)$ satisfying:
(1) $\left|b_{i} b_{j+1}^{(1)} \cdots b_{j+n-1}^{(n-1)}\right|=\nu_{n}$;
(2) $\left|b_{j}\right| \leqq\left|a_{j}\right|,\left|b_{j+i}^{(i)}\right| \leqq\left|a_{j+i}\right|, i=1,2, \cdots, n-1$;
(3) $\max \left\{\left|a_{j}-b_{j}\right|, \cdots,\left|a_{j+i}-b_{j+1}^{(i)}\right|\right\} \leqq \gamma_{j}^{1 / n}-\nu_{n}^{1 / n}$.

Choose $c_{j}$ to be one among $a_{j}$ and those of $b_{j}, b_{j}^{(1)}, \cdots, b_{j}^{(n-1)}$ which are defined, having a minimum modulus (note that since $\gamma_{j}$ is only defined for $j \in \Lambda$, some of the $b_{i}, b_{j}^{(i)}$ may not be defined). Let $T_{n}$ be the shift with weights $\left\{c_{j}\right\}_{j}$.

Note that $T-T_{n}$ is compact, since either $a_{j}=c_{f}$, or

$$
\left|a_{j}-c_{j}\right| \leqq \max _{k}\left\{\gamma_{k}^{1 / n}-\nu_{n}^{1 / n}: k \in \Lambda \quad \text { with } \quad k=j-n+1, \cdots, j\right\}
$$

where $\lim _{j} \gamma_{j}=\nu_{n} . \quad$ This inequality also shows that $\left\|T-T_{n}\right\| \leqq \mu_{n}^{1 / n}-\nu_{n}^{1 / n}$, since $\mu_{n}=\sup \gamma_{k}$. Also, $\left\|T_{n}^{n}\right\|=\nu_{n}$.

Define $S_{n}$ to be the shift with weights $\left\{a_{n j}\right\}_{j}$ where $a_{n j}$ is the one of $a_{n-1, j}$ and $c_{j}$ having minimum modulus.

Clearly $T-S_{n}$ is compact; $\left|a_{n i}\right| \leqq\left|a_{n-1, i}\right|$ all $i=1,2, \cdots$; and $\left\|S_{n}^{n}\right\|=$ $\nu_{n}$. Also, we see that

$$
\left\|S_{j}-S_{n}\right\| \leqq \max \left\{\mu_{j}^{1 / j}-\nu_{j}^{1 / j}, \cdots, \mu_{n}^{1 / n}-\nu_{n}^{1 / n}\right\}
$$

by comparing the $i$ th weights of these operators: since $\left\|T-S_{n}\right\| \leqq$ $\mu_{n}^{1 / n}-\nu_{n}^{1 / n}$, since $\left|a_{n i}\right| \leqq\left|a_{n-1, i}\right|$ all $i$, and by induction hypothesis (iii).

So, the sequence $\left\{S_{n}\right\}_{n}$ is constructed, and we will now see that it converges uniformly to some bounded operator $S$. The spectrum of any shift is circularly symmetric about the origin [5, p. 43]. Thus $\partial \sigma(T)$ consists of one or more circles. Now $\sigma(T)$ contains the spectrum of $\pi(T)$ in the Calkin algebra. By a theorem of C. Putnam [9], $\partial \sigma(T) \subset$ $\sigma(\pi(T)) \cup\{$ isolated eigenvalues of $T$ of finite multiplicity\}. Thus we conclude that $\sigma(T)$ and $\sigma(\pi(T))$ have the same radius. Thus

$$
\lim \left\|T^{n}\right\|^{1 / n}=\lim \left\|\pi(T)^{n}\right\|^{1 / n}=\lim \left\|T^{n}\right\|_{e}^{1 / n}
$$

so $\lim \mu_{n}^{1 / n}-\nu_{n}^{1 / n}=0$. Hence property (iii) implies that $\left\{S_{n}\right\}_{n}$ is uniformly Cauchy; so set $\lim S_{n}=S$. Then $T-S_{n}$ converges to a compact operator, $T-S$. From the construction of $\left\{S_{n}\right\}_{n}$, in particular property (iv), it is clear that $S$ is a shift whose $j$ th weight has modulus $\leqq$ the modulus of the $j$ th weight of each $S_{n}$. Thus, $\left\|S^{n}\right\| \leqq\left\|S_{n}^{n}\right\|=\nu_{n}$, each $n=1,2, \cdots$, and the result is proved.

The best possible result is attainable for operators which are direct sums of matrices of bounded degree.

Theorem 12. Let $T=\Sigma_{k=1}^{\infty} \oplus T_{k}$, a direct sum of $m \times m$ matrices. Then there is a compact perturbation $S$ of $T$ such that $\|p(S)\|=$ $\|p(T)\|_{\text {e }}$, for every complex polynomial $p$.

Proof. Consider each $T_{k}$ as an element of $\mathbf{C}^{m^{2}}$. Since $T$ is a bounded operator, the set $\left\{T_{k}\right\}_{k}$ is a bounded set in $\mathbf{C}^{m^{2}}$, so that the set $X \subset \mathbf{C}^{m^{2}}$ of accumulation points of $\left\{T_{k}\right\}_{k}$ is a compact set. We include in $X$ any $T_{k}$ which are repeated infinitely many times. Then $\left\{T_{k}\right\} \backslash X$ has no accumulation points, so that if

$$
d_{k}=\operatorname{distance}\left(T_{k}, X\right),
$$

then $\lim d_{k}=0$. For each $T_{k}$ choose some $S_{k} \in X$ with $\left\|T_{k}-S_{k}\right\|=d_{k}$ (since all topologies on $\mathbf{C}^{n^{2}}$ are equivalent, we simply use the operator norm).

Let $S=\sum_{k=1}^{\infty} \oplus S_{k}$. Clearly $S$ is a compact perturbation of T. Furthermore, every element of the set $\left\{S_{k}\right\}_{k} \subset \mathbf{C}^{n^{2}}$ is an accumulation point of that set or occurs infinitely often, and thus for any complex polynomial $p$, the same is true for the set $\left\{p\left(S_{k}\right)\right\}_{k}$. Therefore

$$
\begin{aligned}
\|p(S)\| & =\left\|\sum_{k} \oplus p\left(S_{k}\right)\right\|=\sup _{k}\left\|p\left(S_{k}\right)\right\| \\
& =\lim \sup _{k}\left\|p\left(S_{k}\right)\right\|=\lim \sup _{k}\left\|p\left(T_{k}\right)\right\| .
\end{aligned}
$$

Let $E_{n}=\sum_{k=1}^{n} \oplus I_{k}$. Now, any compact operator $K$ satisfies

$$
\lim _{n}\left\|\left(I-E_{n}\right) K\left(I-E_{n}\right)\right\|=0 .
$$

Thus

$$
\begin{aligned}
\|p(T)+K\| & \geqq \lim \sup _{n}\left\|\left(I-E_{n}\right)(p(T)+K)\left(I-E_{n}\right)\right\| \\
& =\lim \sup _{n}\left\|\left(I-E_{n}\right) p(T)\left(I-E_{n}\right)\right\| \\
& =\lim \sup _{k}\left\|p\left(T_{k}\right)\right\| \\
& =\|p(S)\|,
\end{aligned}
$$

so $\|p(S)\|=\|p(T)\|_{l}$.
Corollary 13. If $T \in \mathscr{B}(\mathscr{H})$ is a nilpotent weighted shift, there is a compact perturbation $S$ with $\|p(S)\|=\|p(T)\|_{e}$, for every complex polynomial $p$.

Proof. Any such $T$ satisfies the hypotheses of Theorem 12.
Corollary 14. Let $T$ be an n-normal operator. Then there is a compact perturbation $S$ such that $\|p(S)\|=\|p(T)\|_{e}$ for every complex polynomial $p$.

Proof. The operator $T$ may be regarded as an $n \times n$ operator matrix whose entries are commuting normal operators $\left\{T_{i}\right\}$ on a Hilbert space $\mathscr{E}$. It follows by a theorem of L. G. Brown, R. G. Douglas, and P. A. Fillmore [2, Corollary 5.4, p. 83] that there is an orthonormal basis of $\mathscr{E}$ with each $T_{j}=D_{j}+K_{j}$, where $D_{j}$ is diagonal relative to this basis, for every $j=1,2, \cdots, n^{2}$, and where $K_{j}$ is compact. Let $K$ be the $n \times n$ operator matrix whose entries are the $K_{j}, j=1, \cdots, n^{2}$. Then $S=T-K$ is an $n \times n$ operator matrix with simultaneously diagonal entries $D_{j}$, so that $S$ is unitarily equivalent to an infinite direct sum of $n \times n$ matrices, and the previous theorem applies.

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