## THE STRUCTURE AND EVOLUTION OF COMPETITION-ORGANIZED ECOLOGICAL COMMUNITIES

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1. Introduction. It frequently is asserted that conservation biology can advance only by transcending the current species-by-species approach and refocusing on whole-ecosystem preservation [13]. But a strong scientific basis does not presently exist for carrying out ecosystem viability analyses, and in particular the theory of community ecology seems to be in disarray [3]. Even classical equilibrium coevolutionary theory [8] which remains the basis for much subsequent work, seems to have dissolved into controversy, with disputes over what had seemed previously to have been settled principles [2, 9].

It is our view that much of this confusion and controversy has resulted from an excessive level of abstraction in the models employed, making it difficult to distinguish between individual and group control mechanisms, and confounding behavioral and evolutionary processes of adaptation.

Our response is to present a more mechanistic, less phenomenological class of models, in which these separate controls and processes are explicitly distinguished. To our knowledge, ours is the first attempt to systematically incorporate both behavioral optimization and strategic evolutionary processes into a single model.

This article is the first of several that we intend to devote to this subject. Here we describe the model precisely and undertake its theoretical analysis.

In a second article we shall apply the analytical results to specific situations, and thereby reexamine classical questions such as competitive exclusion and niche displacement. This enables us to investigate

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such issues in conservation biology as inherent ecological valuation of species.

In a third article, we shall extend the analysis to age-structured populations, thus making contact with the extensive literature on optimal life histories and opening a new avenue between that subject and co-evolutionary theory.

2. A general strategic model of co-evolution. We begin, in the classical way, [5], with a set of differential or difference equations, describing the dynamics of population densities  $y_m$ , m = 1, 2, ..., M, for a community of ecologically-interacting species, with evolutionary phenotypic change being characterized through "strategic" reasoning [10]. More specifically, we build on the insights of [2, 4, 7]. We develop and extend these concepts in the present section. Explicit behavioral optimization is postponed to Section 3.

The following notation will be adhered to: an underscored bolded symbol will denote a vector with vector components, a bolded symbol will represent a vector with scalar components and unbolded symbols will be scalars. For simplicity, assume that each species is represented by only a single (vector) phenotype, characterized by a type vector  $\boldsymbol{\xi}_m = [\xi_m^{(1)}, \xi_m^{(2)}, \dots, \xi_m^{(n)}]$  chosen from  $\boldsymbol{\Xi}_m$ , a finite-dimensional phenotype-space. In the case of continuous time, the dynamic equations take the form

(2.1) 
$$\frac{1}{y_m} \frac{dy_m}{dt} = \gamma_m [\underline{\boldsymbol{\xi}}, \boldsymbol{y}]$$

with  $\gamma_m[\boldsymbol{\xi}, \boldsymbol{y}]$  being the per capita growth rate for species m. It depends on the M-dimensional vector  $\boldsymbol{y}$  of species densities and also on the M-dimensional vector  $\boldsymbol{\xi}$  of species phenotypes.

At a dynamic equilibrium, the growth rate of each species present is reduced to zero:

$$\gamma_m[\underline{\boldsymbol{\xi}}, \boldsymbol{y}] = 0, \qquad m = 1, 2, \dots, M.$$

Thereby the equilibrium population densities are determined implicitly as functions of  $\underline{\xi}: y_m = Y_m(\underline{\xi})$ . In order for the dynamic equilibrium to be locally stable, it is sufficient that the community matrix (Jacobian)

(2.2) 
$$\frac{\partial [\gamma_1, \gamma_2, \dots, \gamma_M]}{\partial [y_1, y_2, \dots, y_M]}$$

evaluated at equilibrium, has its eigenvalues confined to the left halfplane.

We now imagine this stable incumbent community to be invaded by small populations of clonally-reproducing mutant phenotypes of the same set of species. We follow the invasion process only through the initial phase, during which the invaders' population densities are too small to significantly impact the per capita growth rates either of incumbents or of other invaders. Thus, invaders' populations grow initially according to dynamic equations of the form

(2.3) 
$$\frac{1}{z_m} \frac{dz_m}{dt} = g_m[\boldsymbol{\zeta}_m, \underline{\boldsymbol{\xi}}, \boldsymbol{y}]$$

i.e., dependent on the mutant's species m and phenotype  $\zeta_m$ , but also on its biological environment  $(\underline{\xi}, y)$ , induced by the incumbent community.

We shall call  $g_m[\zeta_m; \underline{\xi}, \underline{y}]$  the individual fitness of an invader of type  $\zeta_m$ , in the environment  $(\underline{\xi}, \underline{y})$ . (It is essentially the same as Vincent and Brown's [2] fitness-generating function.) Note that if an incumbent community is invaded by a phenotype  $\zeta_m = \xi_m$  already present in the community, then

(2.4) 
$$g_m[\boldsymbol{\zeta}_m, \boldsymbol{\xi}, \boldsymbol{y}] = \gamma_m[\boldsymbol{\xi}, \boldsymbol{y}].$$

If the incumbent population is at ecological equilibrium, then the individual fitness of an invader becomes a function of phenotypes alone:

(2.5) 
$$G_m[\boldsymbol{\zeta}_m, \boldsymbol{\xi}] = g_m[\boldsymbol{\zeta}_m, \boldsymbol{\xi}, \boldsymbol{Y}(\boldsymbol{\xi})].$$

 $G_m$  depends on the incumbents' phenotypes in two distinct ways: directly through the explicit dependence of  $g_m$  upon  $\underline{\xi}$ , and indirectly through  $y = Y(\underline{\xi})$ . We shall refer to these effects, respectively, as direct phenotypic dependence and (indirect) density dependence.

Evidently a mutant population of phenotype  $\zeta_m$ , attempting to invade a dynamically stable incumbent community will immediately be repelled by the community if  $G_m[\zeta_m,\underline{\xi}] < 0$ ; alternatively, its population will grow initially if  $G_m[\zeta_m,\underline{\xi}] > 0$ . (A formal verification, examining the exact dynamics of the augmented community, was given by A. Hastings [4] and more explicitly by Reed and Stenseth [7]).

In particular, an invader  $\zeta_m = \xi_m$  of an incumbent type has  $G_m[\xi_m, \underline{\xi}] \equiv 0$ , hence is a marginal invader. Differentiating this expression yields, for  $\zeta = \xi$  identically, that (when  $m \neq n, m \neq k$ )

(2.6) 
$$\frac{\partial G_m}{\partial \zeta_m^{(i)}} + \frac{\partial G_m}{\partial \xi_m^{(i)}} = \frac{\partial G}{\partial \xi_n^{(j)}} = 0;$$

and

$$\frac{\partial^2 G_m}{\partial \boldsymbol{\xi}_k^{(i)} \partial \boldsymbol{\xi}_n^{(j)}} = 0.$$

It is to be understood that not all phenotypes  $\zeta_m \in \Xi_m$  are evolutionarily possible for species m; in general, physico-chemical and biological constraints operate to force trade-offs among the components of  $\zeta_m$ . We shall assume that feasible phenotypes are confined to an evolutionary possibility set  $\Gamma_m \subseteq \Xi_m$ , where  $\Gamma_m$  generally has smaller dimension than  $\Xi_m$  and is confined to a local neighborhood of  $\xi_m$ .

We also assume that any feasible community  $\underline{\zeta}$ , with  $\zeta_m \in \Gamma_m$  for m = 1, 2, ..., M, and  $\underline{\zeta}$  sufficiently close to  $\underline{\xi}$ , can coexist in a stable equilibrium configuration  $Y(\zeta)$  near to  $Y(\xi)$ .

We shall be examining two dual kinds of evolutionary stability:

ES I. An incumbent ecological community  $\underline{\boldsymbol{\xi}} \in \Gamma$  will be said to possess a type I (local) evolutionary stability when all evolutionarily possible sets of mutants of its members in a suitably small neighborhood will be unable to initially invade:  $G_m[\zeta_m,\underline{\boldsymbol{\xi}}] < 0$  for  $\zeta_m \in \Gamma_m$  and sufficiently close to  $\boldsymbol{\xi}_m$ ,  $m = 1, 2, \ldots, M$ .

ES II. A stable ecological community  $\underline{\boldsymbol{\xi}} \in \Gamma$  will be said to possess a type II (local) evolutionary stability when each of its members  $\boldsymbol{\xi}_m$  can successfully achieve initial invasion of all nearby evolutionarily possible equilibrium communities:  $G_m[\boldsymbol{\xi}_m;\underline{\boldsymbol{\zeta}}] > 0$  for all  $\underline{\boldsymbol{\zeta}} \in \Gamma$  and in sufficiently small neighborhood of  $\boldsymbol{\xi}$ .

We now specialize to the case where, for each species m, the phenotypic space  $\Xi_m$  is two-dimensional, and evolutionary possibilities are confined to a one-dimensional curve segment  $\Gamma_m: \boldsymbol{\xi}_m = \boldsymbol{\xi}_m(s_m)$  in  $\Xi_m$ . We shall focus on a specific phenotype community  $\underline{\boldsymbol{\xi}}^*$ , with each  $\boldsymbol{\xi}_m^* \in \Gamma_m$ , to be examined for evolutionary stability.

It will be convenient to choose the curve parameter  $s_m$  to be arc length along  $\Gamma_m$  from the reference point  $\boldsymbol{\xi}_m^*$ ; thus  $\boldsymbol{\xi}_m^* = \boldsymbol{\xi}_m(0)$ . Using the vector "dot-product" notation,

$$ds_m^2 = d\boldsymbol{\xi}_m \circ d\boldsymbol{\xi}_m.$$

Hence,  $u_m = \{d\xi_m/ds_m \text{ at } s_m = 0\}$  is a unit vector, tangent to  $\Gamma_m$  at  $s_m = 0$ , and pointing in the direction of increasing  $s_m$ .

A second unit vector  $v_m$  is defined to be perpendicular to  $u_m$  and such that  $[u_m, v_m]$  is a right-handed coordinate system in  $\Xi_m$ . As usual [11], the curvature of  $\Gamma_m$ , is defined as

$$\kappa_m = \frac{d\theta_m}{ds_m},$$

where the angle-of-turn  $\theta_m$  along the curve is measured with respect to this right-handed system. Since

(2.8) 
$$\frac{d^2 \boldsymbol{\xi}_m}{ds_m^2} \circ \frac{d \boldsymbol{\xi}_m}{ds_m} = 0,$$

therefore  $d^2\boldsymbol{\xi}_m/ds_m^2$  is parallel to  $\boldsymbol{v}_m$ , and indeed [11]

$$\frac{d^2 \boldsymbol{\xi}_m}{ds_m^2} = \kappa_m \boldsymbol{v}_m.$$

With these, we may reformulate the conditions for the phenotypic community  $\boldsymbol{\xi}_1, \boldsymbol{\xi}_2, \ldots, \boldsymbol{\xi}_M$  to be evolutionarily stable. For notational clarity, let us use  $\boldsymbol{\xi}_m = \boldsymbol{\xi}_m(s_m)$  to denote incumbent variation along  $\Gamma_m$  and  $\boldsymbol{\zeta}_m = \boldsymbol{\xi}_m(\sigma_m)$  to denote invader variation along this same curve. We may then define

$$G_m^*[\sigma_m, s] = G[\xi_m(\sigma_m); \xi_1(s_1), \xi_2(s_2), \dots, \xi_M(s_M)].$$

Note that, since  $G_m^*[\sigma_m, s] \equiv 0$  when  $\sigma = s$  (for  $k \neq m, k \neq n$ )

(2.10) 
$$\frac{\partial G_m^*}{\partial \sigma_m} = -\frac{\partial G_m^*}{\partial s_m},$$

and

(2.11) 
$$\frac{\partial G_m^*}{\partial s_n} = \frac{\partial^2 G_m^*}{\partial s_k \partial s_n} = 0.$$

\*ES I. Necessary conditions for the incumbent community  $\underline{\xi}^*$  to be stable against local invasion are:

(2.12) 
$$0 = \frac{\partial G_m^*}{\partial \sigma_m} = \sum_j \frac{\partial G_m}{\partial \zeta_m^{(j)}} \boldsymbol{u}_m^{(j)};$$

$$0 \ge \frac{\partial^2 G_m^*}{\partial \sigma_m^2} = \sum_j \sum_i \frac{\partial^2 G_m}{\partial \zeta_m^{(j)} \partial \zeta_m^{(i)}} \boldsymbol{u}_m^{(j)} \boldsymbol{u}_m^{(i)}$$

$$+ \kappa_m \sum_j \frac{\partial G_m}{\partial \zeta_m^{(j)}} \boldsymbol{v}_m^{(j)}.$$

\*ES II. Necessary conditions for the invadability by members of  $\underline{\xi}^*$  of nearby incumbent communities are

$$(2.14) 0 = \frac{\partial G_m^*}{\partial s_m} = \sum_{i} \frac{\partial G_m}{\partial \boldsymbol{\xi}_m^{(i)}} \boldsymbol{u}_m^{(i)};$$

$$0 \le \frac{\partial^2 G_m^*}{\partial s_m^2} = \sum_{i} \sum_{j} \frac{\partial^2 G_m}{\partial \boldsymbol{\xi}_m^{(i)} \partial \boldsymbol{\xi}_m^{(j)}} \boldsymbol{u}_m^{(i)} \boldsymbol{u}_m^{(j)}$$

$$+ \kappa_m \sum_{i} \frac{\partial G_m}{\partial \boldsymbol{\xi}_m^{(i)}} \boldsymbol{v}_m^{(i)}.$$

These conditions have a direct geometrical interpretation. Note that the first-order conditions have the same content for both ES I and II: Both require  $\Gamma_m$  to be orthogonal to the gradient  $\nabla G_m$  of  $G_m$  with respect to  $\boldsymbol{\xi}_m$ . (However, the second order conditions in general will not be equivalent.) In view of this fact, it is appropriate, in examining both dual stability concepts, to choose  $\boldsymbol{v}_m$  to be in the direction of  $\nabla G_m$  and then to complete  $[\boldsymbol{u}_m, \boldsymbol{v}_m]$  to be a right-handed coordinate system.

3. The ecological competition model: Behavioral adaptation. We now explore the ecological-evolutionary community model more thoroughly, illustrating general principles with a specific model of competition. Like a few earlier models (e.g., Lawlor and Smith [5], Taper and Case [12], and Abrams [1]), we explicitly model the population dynamics of prey species, interacting with each other and with

their predators. However, unlike the earlier models, we specify optimal behavioral responses, by individual predators to their current ecological environment, as well as allowing for strategic phenotypic changes over evolutionary time. Taken together, these features allow a somewhat more mechanistic, less phenomenological, description, and permit a closer examination of the interplay between ecological and evolutionary processes.

Consider, then, a community of M prey species  $R_1, R_2, \ldots, R_M$ , with respective population densities  $\boldsymbol{x} = [x_1, x_2, \ldots, x_M]$ . These grow demographically, possibly interacting with one another, and are being harvested by predators. Their population dynamics are given by

(3.1) 
$$\frac{dx_m}{dt} = F_m(\boldsymbol{x}) - H_m \quad \text{for } m = 1, 2, \dots, M$$

with  $F_m$  the growth/interaction term and  $H_m$  the harvest.

The total harvest  $H_m$  of prey species  $R_m$  is the sum of the separate harvests by individuals, belonging to a variety of predator species  $P_{\zeta}$ , with  $\zeta = \alpha, \beta, \ldots$ . Each individual predator is assumed to be able to target a specific prey species  $R_m$  at will, with harvest return to individual effort  $e_{\zeta_m}$  given by

$$(3.2) h_{\zeta_m} = Q_{\zeta_m}(x_m) S_{\zeta_m}(e_{\zeta_m}).$$

Here Q and S are monotone increasing functions with nonincreasing returns to scale. In the simplest case,  $h_{\zeta m} = q_{\zeta m}.x_m.e_{\zeta m}$ , with the constant  $q_{\zeta m}$  called the catchability. Thus total harvest is

$$(3.3) H_m = \sum_{\zeta} h_{\zeta m} N_{\zeta}$$

where  $N_{\zeta}$  is the population density of predator species  $P_{\zeta}$ .

The individual predator has the ability to choose total effort and effort distribution  $e_{\zeta} = [e_{\zeta 1}, e_{\zeta 2}, \dots, e_{\zeta M}]$  across the prey species:

$$(3.4) e_{\zeta} = e_{\zeta 1} + e_{\zeta 2} + \dots + e_{\zeta M}.$$

This he will do so as to maximize his net energy return function  $\pi_{\zeta}(e_{\zeta}, \boldsymbol{x})$ , given his current biotic environment  $\boldsymbol{x}$ . For the time being,

we shall assume that  $\pi_{\zeta}$  is the same function for all individuals of the same species  $P_{\zeta}$ , and is of the form

(3.5) 
$$\pi_{\zeta}[e_{\zeta}, x] = \sum_{m=1}^{M} p_{\zeta m} h_{\zeta m}[x_{m}, e_{\zeta m}] - C_{\zeta}[e_{\zeta}]$$

where  $p_{\zeta m}$  is the unit energy value of harvest and  $C_{\zeta}$  is its total energy cost

A necessary condition for a maximum of  $\pi_{\zeta}$  is given by the marginal rule

(3.6) 
$$p_{\zeta m} Q_{\zeta m}(x_m) = \frac{C'_{\zeta}[e_{\zeta}]}{S'_{\zeta m}[e_{\zeta m}]}, \text{ for } m = 1, 2, \dots, M.$$

Here, prime denotes differentiation.

Under a wide range of conditions (including those described below) the marginal rule, for given  $\boldsymbol{x}$ , will determine a unique optimal effort vector  $\boldsymbol{E}_{\zeta}(\boldsymbol{x})$ , which maximizes  $\pi_{\zeta}$ , and the relation between  $\boldsymbol{x}$  and  $\boldsymbol{E}_{\zeta}$  will be one-to-one. Thus, solving (3.6) for  $\boldsymbol{E}_{\zeta}$  allows expressing optimal  $\pi_{\zeta}$  as a function of  $\boldsymbol{x}$  alone:

$$\Pi_{\mathcal{C}}^*(\boldsymbol{x}) = \pi_{\mathcal{C}}[\boldsymbol{E}_{\mathcal{C}}(\boldsymbol{x}), \boldsymbol{x}].$$

Alternatively, eliminating x yields the individual predator's optimal energy production function:

(3.7) 
$$\Pi_{\zeta}[e_{\zeta}] = \sum_{m=1}^{M} S_{\zeta m}[e_{\zeta m}] \frac{C'_{\zeta}[e_{\zeta}]}{S'_{\zeta m}[e_{\zeta m}]} - C_{\zeta}[e_{\zeta}]$$
$$= e_{\zeta}C'_{\zeta}(e_{\zeta}) \left[ \sum_{m=1}^{m} \sigma_{\zeta m}(e_{\zeta m}) \theta_{\zeta m} - \kappa_{\zeta}(e_{\zeta}) \right].$$

Here  $\theta_{\zeta m}=e_{\zeta m}/e_{\zeta}$  so that  $\sum_{m}\theta_{\zeta m}=1$  and  $\sigma_{\zeta m}$  and  $\kappa_{\zeta}$  are effort elasticities for, respectively, specific yield  $S_{\zeta m}(e_{\zeta m})$  and cost  $C_{\zeta}(e_{\zeta})$ ;

(3.8) 
$$\sigma_{\zeta m} = \frac{de_{\zeta m}/e_{\zeta m}}{dS_{\zeta m}/S_{\zeta m}}; \qquad \kappa_{\zeta m} = \frac{de_{\zeta}/e_{\zeta}}{dC_{\zeta}/C_{\zeta}}.$$

See [6].

In a convenient special case,  $\sigma_{\zeta m}$  is taken to be a constant, larger than 1, so that both marginal yield  $S'_{\zeta m}$  and average yield  $S_{\zeta m}/e_{\zeta m}$  are monotone increasing with diminishing returns. Also  $\kappa_{\zeta}$  is taken to be linear and decreasing with  $e_{\zeta}$ :

$$\kappa_{\zeta}(e_{\zeta}) = \kappa_{\zeta}^{(0)} - \kappa_{\zeta}^{(1)}e_{\zeta}; \quad \text{with} \quad \kappa_{\zeta}^{(0)} > 1, \kappa_{\zeta}^{(1)} > 0 \text{ being constants.}$$

From this, the marginal cost  $C'_{\zeta}$  and average cost  $C_{\zeta}/e_{\zeta}$  curves are u-shaped, and intersect where average cost is a minimum.

It follows that any biotic environment x elicits a unique optimal effort response  $e_{\zeta} = E_{\zeta}(x)$  and corresponding energy production at a point on the optimal energy yield curve

(3.9) 
$$\pi_{\zeta} = \Pi_{\zeta}[\boldsymbol{E}_{\zeta}(\boldsymbol{x})] = \Pi_{\zeta}^{*}[\boldsymbol{x}].$$

Predator populations are assumed to grow at the per capita rate  $\Pi_{\zeta}$ , with population dynamics assuming the form

(3.10) 
$$\frac{1}{N_{\zeta}} \frac{dN_{\zeta}}{dt} = \Pi_{\zeta} [\boldsymbol{E}_{\zeta}(\boldsymbol{x})].$$

Thus, over time, the predator populations adjust until, at dynamic equilibrium  $\Pi_{\zeta} = 0$ . At the same time, the prey species populations are affected by the changing harvest intensity, so that at dynamic equilibrium

(3.11) 
$$F_m(\boldsymbol{x}) = H_m(x_m, \boldsymbol{N}) = \sum_{\zeta} h_{\zeta m}[\boldsymbol{E}_{\zeta}(\boldsymbol{x})] N_{\zeta}, \qquad \zeta = \alpha, \beta, \dots$$

Coexistence of predator species in ecological equilibrium requires finding a prey population vector  $\boldsymbol{x}$  such that  $\Pi_{\zeta}[\boldsymbol{E}_{\zeta}(\boldsymbol{x})] = 0$  for each predator species  $\zeta$ . In general, no more than M such hypersurfaces can intersect simultaneously in  $\boldsymbol{x}$ -space. Thus, no more than M predator species can coexist on M prey species. The possibilities are further limited by the requirement that (3.11) must be solvable for positive values of all  $N_{\zeta}$ .

4. The co-evolutionary competition system. We now examine the competition model of Section 3 to determine its possible evolution

in the context of the general co-evolutionary principles of Section 2. We derive the detailed formulas for coexistence and co-evolutionary stability (ES I and ES II) against mutant strains of all species, as a basis for subsequently inferring qualitative biological principles concerning evolutionary processes.

4a. Single incumbent-single local invader. We assume that both incumbent and invader are of the same species, say  $\zeta = \alpha$ , and accordingly shall omit the species subscript in all formulas below. The incumbent's phenotype is a vector in  $\Xi$ -space; we denote it by  $\boldsymbol{v}$ . We assume that both total cost C and specific yield  $S_m$  are explicitly functions of phenotype  $\boldsymbol{v}$ , as well as of effort:

$$C = C(E, v);$$
  $S_m(E_m, v), m = 1, 2, ..., M.$ 

We shall also specialize to the case where

$$Q_m(x_m) = q_m.x_m$$
 and  $F_m(\mathbf{x}) = x_m f_m(\mathbf{x}).$ 

Fitness for the incumbent is then

$$\Pi = \sum_{m} p_m.q_m.x_m.S_m(E_m, v) - C(E, v) = 0,$$

with E determined by the marginal rules

$$(4.1) p_m.q_m.x_m.S'_m(E_m, \mathbf{v}) = C'(E, \mathbf{v}), m = 1, 2, \dots, M.$$

Here the prime continues to denote differentiation by effort. Eliminating x from  $\Pi$  with the aid of these equations yields

(4.2) 
$$\Pi = E.C'(E, \mathbf{v}). \left\{ \sum_{m} \sigma_{m} \theta_{m} - \kappa \right\} \equiv 0.$$

Ecological equilibrium for each prey species yields

$$(4.3) N.q_m.S_m(E_m, \mathbf{v}) = f_m(\mathbf{x}).$$

Combining with (4.1) and eliminating N yields

(4.4) 
$$\frac{p_m x_m f_m(\mathbf{x})}{\theta_m \cdot \sigma_m} = \text{constant} = NEC'(E, \mathbf{v})$$

independent of  $m, m = 1, 2, \ldots, M$ .

Equations (4.1)–(4.4) determine the incumbent system:  $\boldsymbol{x}$ , N and  $\boldsymbol{E}$ .

We denote the invader's phenotype by  $v^{\#}$ , its equilibrium effort vector by  $E^{\#}$ , and its individual fitness by  $\Pi^{\#}$ . We assume that an invader's fitness is explicitly influenced by the vector x of incumbent prey populations, but not explicitly by the incumbent predator's population or phenotype. Thus, we are assuming exploitation competition but not direct interference competition. (However, see below.)

The invader accepts x as given and undertakes to optimize his effort accordingly. His marginal rule

$$p_m.q_m.x_m.S'_m(E_m^{\#}, \mathbf{v}^{\#}) = C'(E^{\#}, \mathbf{v}^{\#}), \qquad m = 1, 2, \dots, M$$

determines  $E_m^{\#}[x, v^{\#}]$ . His resulting fitness is:

(4.5) 
$$\Pi^{\#} = \sum_{m} p_{m}.q_{m}.x_{m}.S_{m}(E_{m}^{\#}, \mathbf{v}^{\#}) - C(E^{\#}, \mathbf{v}^{\#}),$$

$$= E^{\#}.C'(E^{\#}, \mathbf{v}^{\#}).\left\{\sum_{m} \sigma_{m}^{\#} \theta_{m}^{\#} - \kappa^{\#}\right\},$$

which, through  $E^{\#}[x, v^{\#}]$ , is a function of x as well as  $v^{\#}$ .

Thus  $\Pi^{\#}$  is density dependent but is not directly dependent on the incumbent's phenotype. (Note, however, that such direct interference competition could be modeled easily, most simply by making catchability  $q_m$  dependent upon incumbent predators' density and phenotype.)

4b. In order to apply the stability criteria of Section 2, we must calculate first and second variations in  $\Pi^{\#}$  with respect to phenotype changes for both incumbent and invader. Notationally, we shall denote the partial derivative with respect to the *i*th component of  $\boldsymbol{v}$  by  $\partial/\partial \boldsymbol{v}_i$  or, more simply, by  $\partial_i$ . Similarly, partials with respect to the *i*th component of  $\boldsymbol{v}^{\#}$  will be denoted  $\partial/\partial \boldsymbol{v}_i^{\#}$  or, more simply, by  $\partial_i^{\#}$ . Note that these partials are needed, and will be recorded, only for the particular circumstance that  $\boldsymbol{v}^{\#} = \boldsymbol{v}$ . The calculations are straightforward but will be omitted and the proofs will be provided by the authors upon request.

First variation.

$$(4.6) \qquad -\partial_{i}\Pi^{\#} = \partial_{i}^{\#}\Pi^{\#}$$

$$= EC'(E, \mathbf{v}) \left[ \sum_{m} \frac{\sigma_{m}.\theta_{m}.\partial_{i}S_{m}(., \mathbf{v})}{S_{m}(E_{m}, \mathbf{v})} - \frac{\kappa.\partial_{i}C(., \mathbf{v})}{C(E, \mathbf{v})} \right]$$

and

(4.7) 
$$0 = \partial_i \Pi = EC'(E, \mathbf{v}) \left[ \sum_m \frac{\theta_m \sigma_m \partial_i x_m}{x_m} \right] = -\partial_i \Pi^{\#}.$$

Here  $\partial_i C(., \mathbf{v})$  denotes partial differentiation by the *i*th component of the explicitly shown  $\mathbf{v}$ , with the first argument of C, namely E, being represented by a dot to indicate that it is being held constant.

Put 
$$E_m^* = E_m - E_m^\#$$
 and  $E^* = E - E^\#$ . Then

(4.8) 
$$\partial_i^{\#} E_m^{\#} = -\partial_i^{\#} E_m^{*} = \partial_i E_m^{*}$$

and the marginal rules yield, for m = 1, 2, ..., M,

$$(4.9) \quad \{S''(E_m, \boldsymbol{v}).\partial_i E_m^* + \partial_i S_m(., \boldsymbol{v})\} \frac{\sigma_m \theta_m}{S_m(E_m, \boldsymbol{v})}$$

$$= \{C''(E, \boldsymbol{v}).\partial_i E^* + \partial_i C'(., \boldsymbol{v})\} \frac{\kappa}{C(E, \boldsymbol{v})}$$

and

$$(4.10) \quad \frac{\partial_{i} x_{m}}{x_{m}} + \left\{ S_{m}^{"}(E_{m}, \boldsymbol{v}) \partial_{i} E_{m} + \partial_{i} S_{m}(., \boldsymbol{v}) \right\} \frac{\sigma_{m} \theta_{m}}{S_{m}(E_{m}, \boldsymbol{v})}$$
$$= \left\{ C^{"}(E, \boldsymbol{v}) . \partial_{i} E + \partial_{i} C^{"}(., \boldsymbol{v}) \right\} \frac{\kappa}{C(E, \boldsymbol{v})}.$$

Finally, the prey equilibrium equations yield, for m = 1, 2, ..., M,

$$(4.11) \quad \frac{\partial_{i}N}{N} + \left[ \frac{S'_{m}(E_{m}, \mathbf{v})}{S_{m}(E_{m}, \mathbf{v})} \partial_{i}E_{m} + \frac{\partial_{i}S_{m}(., \mathbf{v})}{S_{m}(E_{m}, \mathbf{v})} \right]$$

$$= \sum_{n} \left[ \frac{(\partial f_{m}/\partial x_{n})}{f_{m}} \partial_{i}x_{n} \right].$$

Second variation.

$$\partial_{i}^{\#} \partial_{j}^{\#} \Pi^{\#} = EC'(E, \boldsymbol{v}) \left\{ \sum_{m} \sigma_{m} \theta_{m} \frac{\partial_{j} S'_{m}(., \boldsymbol{v})}{S_{m}(E_{m}, \boldsymbol{v})} \partial_{i}^{\#} E_{m}^{\#} - \kappa \frac{\partial_{j} C'(., \boldsymbol{v})}{C(E, \boldsymbol{v})} \partial_{i}^{\#} E^{\#} \right\}$$

$$+ EC'(E, \boldsymbol{v}) \left\{ \sum_{m} \sigma_{m} \theta_{m} \frac{\partial_{i} \partial_{j} S_{m}(., \boldsymbol{v})}{S_{m}(E_{m}, \boldsymbol{v})} - \kappa \frac{\partial_{i} \partial_{j} C(., \boldsymbol{v})}{C(E, \boldsymbol{v})} \right\}$$

and

$$\begin{split} -\partial_{i}\partial_{j}\Pi^{\#} &= EC'(E, \boldsymbol{v}) \sum_{m} \sigma_{m} \theta_{m} \left\{ \frac{(\partial_{j}x_{m}/x_{m})(S'_{m}(E_{m}, \boldsymbol{v}))}{S_{m}(E_{m}, \boldsymbol{v})} \partial_{i}E_{m}^{*} \right. \\ &+ \frac{\partial_{i}x_{m}}{x_{m}} \left[ \frac{\partial_{j}S'_{m}(., \boldsymbol{v})}{S_{m}(E_{m}, \boldsymbol{v})} \right] + \frac{(\partial_{j}x_{m}/x_{m})(\partial_{i}S_{m}(., \boldsymbol{v})}{S_{m}(E_{m}, \boldsymbol{v})} \right] \\ &+ EC'(E, \boldsymbol{v}) \left\{ \sum_{m} \sigma_{m} \theta_{m} \left[ \frac{\partial_{j}S'_{m}(., \boldsymbol{v})}{S_{m}(E_{m}, \boldsymbol{v})} \right] \partial_{i}E_{m} \right. \\ &- \kappa \left[ \frac{\partial_{j}C'(., \boldsymbol{v})}{C(E, \boldsymbol{v})} \right] \partial_{i}E \right\} \\ &+ EC'(E, \boldsymbol{v}) \left\{ \sum_{m} \sigma_{m} \theta_{m} \frac{\partial_{i}\partial_{j}S_{m}(., \boldsymbol{v})}{S_{m}(E_{m}, \boldsymbol{v})} \right] \\ &- \kappa \left[ \frac{\partial_{i}\partial_{j}C(., \boldsymbol{v})}{C(E, \boldsymbol{v})} \right] \right\}. \end{split}$$

4c. Multiple incumbents-multiple invaders. As pointed out in Section 2, one needs to calculate variations of  $\Pi_{\zeta}^{\#}$  only with respect to  $\partial_{\zeta j}$  and  $\partial_{\zeta j}^{\#}$ , not with respect to  $\partial_{\eta j}$  or  $\partial_{\eta j}^{\#}$  for  $\zeta \neq \eta$ . However, a linkage among prey species exists through the prey equilibrium equations:

(4.13) 
$$\sum_{\zeta} q_{\zeta m} S_{\zeta m}(E_{\zeta m}, \boldsymbol{v}_{\zeta}) N_{\zeta} = f_{m}(\boldsymbol{x}).$$

Differentiating this yields

$$\sum_{\zeta} q_{\zeta m} \{ S'_{\zeta m}(E_{\zeta m}, \mathbf{v}_{\zeta})(\partial_{\alpha i} E_{\zeta m}) . N_{\zeta} + S_{\zeta m}(E_{\zeta m}, \mathbf{v}_{\zeta})(\partial_{\alpha i} N_{\zeta}) \}$$

$$+ q_{\alpha m} \partial_{\alpha i} S_{\alpha m}(., \mathbf{v}_{\alpha}) N_{\alpha} = \sum_{n} \frac{\partial f_{m}}{\partial x_{n}} \partial_{\alpha i} x_{n}.$$

5. Summary and conclusions. The equations derived in Sections 3 and 4 are logically complete and form a close, solvable system. However, beyond generalities, drawing biological implications will require making specific biological assumptions, notably about effort costs and yields and about biologically plausible evolutionary constraints and trade-offs. These matters will be taken up in detail in the second article of this series.

## APPENDIX

Single incumbent/single invader. For the incumbent, individual fitness is

(A1) 
$$\Pi = \sum_{m} p_m.q_m.x_m.S_m(E_m, \boldsymbol{v}) - C(E, \boldsymbol{v}) \equiv 0,$$

with effort determined by the marginal rules

(A2) 
$$p_m.q_m.x_m.S'_m(E_m, v) = C'(E, v), \qquad m = 1, 2, ..., M.$$

Eliminating x as in Section 4,

(A3) 
$$\Pi = E.C'(E, \mathbf{v}). \left\{ \sum_{m} \sigma_{m} \theta_{m} - \kappa \right\} \equiv 0,$$

where  $\sigma_m$ ,  $\theta_m$  and  $\kappa$  are as defined in Section 3.

From Section 4, predator population size is given by

(A4) 
$$N.q_m.S_m(E_m, \mathbf{v}) = f_m(\mathbf{x})$$

and eliminating N yields

(A5) 
$$\frac{p_m x_m f_m(\mathbf{x})}{\theta_m.\sigma_m} = \text{constant} = NEC'(E, \mathbf{v}).$$

For the solitary invader, x is accepted from the incumbent population and fitness is

(A6) 
$$\Pi^{\#} = \sum p_m.q_m.x_m.S_m(E_m^{\#}, \mathbf{v}^{\#}) - C(E^{\#}, \mathbf{v}^{\#}),$$

(A7) 
$$= E^{\#}.C'(E^{\#}, \mathbf{v}^{\#}). \left\{ \sum_{m} \sigma_{m}^{\#} \theta_{m}^{\#} - \kappa^{\#} \right\},$$

as similarly obtained above with effort determined by the marginal rules

(A8) 
$$p_m.q_m.x_m.S'_m(E_m^\#, v^\#) = C'(E^\#, v^\#), \qquad m = 1, 2, \dots, M.$$

Evolution: First variation.

1) Varying the invader's phenotype.

$$\partial_{i}^{\#} \Pi^{\#} = \sum_{m} p_{m} q_{m} x_{m} [S'_{m}(E_{m}^{\#}, \mathbf{v}^{\#}) \partial_{i}^{\#} E_{m}^{\#} + \partial_{i}^{\#} S_{m}(., \mathbf{v}^{\#})]$$

$$- [C'(E^{\#}, \mathbf{v}^{\#}) \partial_{i}^{\#} E^{\#} + \partial_{i}^{\#} C(., \mathbf{v}^{\#})]$$

$$= \sum_{m} p_{m} q_{m} x_{m} \partial_{i}^{\#} S_{m}(., \mathbf{v}^{\#}) - \partial_{i}^{\#} C(., \mathbf{v}^{\#})$$

$$= C'(E^{\#}, \mathbf{v}^{\#}) \left[ \sum_{m} \frac{\partial_{i}^{\#} S_{m}(., \mathbf{v}^{\#})}{S'_{m}(E_{m}^{\#}, \mathbf{v}^{\#})} - \frac{\partial_{i}^{\#} C(., \mathbf{v}^{\#})}{C'(E^{\#}, \mathbf{v}^{\#})} \right]$$
(A10)
$$= E^{\#} C'(E^{\#}, \mathbf{v}^{\#}) \left[ \sum_{m} \frac{\sigma_{m} \theta_{m} \partial_{i}^{\#} S_{m}(., \mathbf{v}^{\#})}{S_{m}(E_{m}^{\#}, \mathbf{v}^{\#})} - \frac{\kappa \partial_{i}^{\#} C(., \mathbf{v}^{\#})}{C'(E^{\#}, \mathbf{v}^{\#})} \right]$$

and from the marginal rule (A8)

(A11) 
$$p_m q_m x_m [S''_m(E_m^{\#}, \mathbf{v}^{\#}) \partial_i^{\#} E_m^{\#} + \partial_i^{\#} S'_m(., \mathbf{v}^{\#})]$$
  
=  $[C''(E^{\#}, \mathbf{v}^{\#}) \partial_i^{\#} E^{\#} + \partial_i^{\#} C'(., \mathbf{v}^{\#})]$ 

or

(A12) 
$$\left[\frac{S''_{m}(E_{m}^{\#}, \mathbf{v}^{\#})}{S'(E_{m}^{\#}, \mathbf{v}^{\#})}\right] \partial_{i}^{\#} E_{m}^{\#} + \frac{\partial_{i}^{\#} S'_{m}(., \mathbf{v}^{\#})}{S'(E_{m}^{\#}, \mathbf{v}^{\#})} \\
= \left[\frac{C''(E^{\#}, \mathbf{v}^{\#})}{C'(E^{\#}, \mathbf{v}^{\#})}\right] \partial_{i}^{\#} E^{\#} + \frac{\partial_{i}^{\#} C'(., \mathbf{v}^{\#})}{C'(E^{\#}, \mathbf{v}^{\#})}$$

when  $v^{\#} = v$  these become

(A13) 
$$\begin{aligned} \partial_i^{\#} \Pi^{\#} &= C'(E, \boldsymbol{v}) \left[ \sum_m \frac{\partial_i S_m(., \boldsymbol{v})}{S_m'(E_m, \boldsymbol{v})} - \frac{\partial_i C(., \boldsymbol{v})}{C'(E, \boldsymbol{v})} \right] \\ &= EC'(E, \boldsymbol{v}) \left[ \sum_m \frac{\sigma_m . \theta_m . \partial_i S_m(., \boldsymbol{v})}{S_m(E_m, \boldsymbol{v})} - \frac{\kappa . \partial C_i(., \boldsymbol{v})}{C(E, \boldsymbol{v})} \right] \end{aligned}$$

and from (A12)

(A14) 
$$\left[\frac{S_m''(E_m, \mathbf{v})}{S'(E_m, \mathbf{v})}\right] \partial_i^\# E_m^\# + \frac{\partial_i S_m'(., \mathbf{v})}{S'(E_m, \mathbf{v})} \\
= \left[\frac{C''(E, \mathbf{v})}{C'(E, \mathbf{v})}\right] \partial_i^\# E^\# + \frac{\partial_i C'(., \mathbf{v})}{C'(E, \mathbf{v})}.$$

Note that  $\partial_i^\#(E_m - E_m^\#) = -\partial_i^\# E_m^\#$  since  $\partial_i^\# E_m = 0$ .

2) Varying the incumbent phenotype.

$$(A15)$$

$$\partial_{i}\Pi = \sum_{m} p_{m}q_{m} [\partial_{i}x_{m}S_{m}(E_{m}, \boldsymbol{v}) + x_{m}S'_{m}(E_{m}, \boldsymbol{v})\partial_{i}E_{m} + x_{m}\partial_{i}S_{m}(., \boldsymbol{v})]$$

$$- [C'(E, \boldsymbol{v})\partial_{i}E + \partial_{i}C(., \boldsymbol{v})]$$

$$= \sum_{m} p_{m}q_{m} [\partial_{i}x_{m}S_{m}(E_{m}, \boldsymbol{v}) + x_{m}\partial_{i}S_{m}(., \boldsymbol{v})] - \partial_{i}C(., \boldsymbol{v})$$

$$= EC' \left[\sum_{m} \sigma_{m}.\theta_{m}.\left[\frac{\partial_{i}x_{m}}{x_{m}} + \frac{\partial_{i}S_{m}(., \boldsymbol{v})}{S_{m}(E_{m}, \boldsymbol{v})}\right] - \frac{\kappa.\partial C_{i}(., \boldsymbol{v})}{C(E, \boldsymbol{v})}\right]$$

$$\partial_{i}\Pi^{\#} = \sum_{m} p_{m} q_{m} \left[ \partial_{i} x_{m} S_{m} (E_{m}^{\#}, \mathbf{v}^{\#}) + x_{m} S_{m}^{\prime} (E^{\#}, \mathbf{v}^{\#}) \partial_{i} E_{m}^{\#} \right]$$

$$- C^{\prime} (E^{\#}, \mathbf{v}^{\#}) \partial_{i}^{\#} E^{\#}$$
(A16)
$$= \sum_{m} p_{m} q_{m} \partial_{i} x_{m} S_{m} (E_{m}^{\#}, \mathbf{v}^{\#})$$
(A17)
$$= E^{\#} C^{\prime} (E^{\#}, \mathbf{v}^{\#}) \sum_{m} \sigma_{m}^{\#} \theta_{m}^{\#} . \frac{\partial_{i} x_{m}}{x_{m}} .$$

Invader's and incumbent's marginal rule then give

(A18) 
$$p_m q_m [\partial_i x_m S'_m(E_m, \boldsymbol{v}) + x_m S''_m(E_m, \boldsymbol{v}) \partial_i E_m + x_m \partial_i S'_m(., \boldsymbol{v})] - [C''(E, \boldsymbol{v}) \partial_i E + \partial_i C'(., \boldsymbol{v})]$$

(A19) 
$$p_m q_m [\partial_i x_m S'_m(E_m^{\#}, \mathbf{v}^{\#}) + x_m S''_m(E^{\#}, \mathbf{v}^{\#}) \partial_i E_m^{\#}]$$
  
=  $C''(E, \mathbf{v}) \partial_i^{\#} E^{\#}$ 

or

$$(A20) \quad \frac{\partial_{i}x_{m}}{x_{m}} + \left[\frac{S''_{m}(E_{m}, \boldsymbol{v})}{S'_{m}(E_{m}, \boldsymbol{v})}\right] \partial_{i}E_{m} + \frac{\partial_{i}S'_{m}(., \boldsymbol{v})}{S'_{m}(E_{m}, \boldsymbol{v})} - \left[\frac{C''(E, \boldsymbol{v})}{C'(E, \boldsymbol{v})}\right] \partial_{i}E + \left[\frac{\partial_{i}C'(., \boldsymbol{v})}{C'(E, \boldsymbol{v})}\right]$$

(A21) 
$$\frac{\partial_{i} x_{m}}{x_{m}} + \left[ \frac{S''_{m}(E_{m}^{\#}, \mathbf{v}^{\#})}{S'_{m}(E_{m}^{\#}, \mathbf{v})} \right] \partial_{i} E_{m}^{\#} = \left[ \frac{C''(E^{\#}, \mathbf{v}^{\#})}{C'(E^{\#}, \mathbf{v}^{\#})} \right] \partial_{i} E^{\#}.$$

Finally, we differentiate (A4) to get

(A22) 
$$\partial_i Nq_m S_m(E_m, \mathbf{v}) + Nq_m [(S'_m(E_m, \mathbf{v})\partial_i E_m + \partial_i S_m(., \mathbf{v}))]$$
  
=  $\sum_n \left[ \left( \frac{\partial f_m}{\partial x_n} \right) \right] \partial_i x_n$ 

which together with (A4) give (A23)

$$\frac{\partial_i N}{N} + \left[ \frac{S'_m(E_m, \boldsymbol{v})}{S_m(E_m, \boldsymbol{v})} \partial_i E_m + \frac{\partial_i S_m(., \boldsymbol{v})}{S_m(E_m, \boldsymbol{v})} \right] = \sum_n \left[ \frac{(\partial f_m / \partial x_n)}{f_m} \right] \partial_i x_n.$$

When 
$$\mathbf{v}^{\#} = \mathbf{v}$$

$$-\partial_{i}\Pi^{\#} = \partial_{i}(\Pi - \Pi^{\#})$$
(A24)
$$= EC'(E, \mathbf{v}) \left[ \sum_{m} \frac{\sigma_{m}.\theta_{m}.\partial_{i}S_{m}(., \mathbf{v})}{S_{m}(E_{m}, \mathbf{v})} - \frac{\kappa.\partial_{i}C(., \mathbf{v})}{C(E, \mathbf{v})} \right]$$

$$= \partial_{i}^{\#}\Pi^{\#}$$

which is equation (4.6). Also,

(A25) 
$$p_m q_m x_m [S''_m(E_m, \boldsymbol{v}) \partial_i (E - E^{\#}) + \partial_i S'_m(., \boldsymbol{v})]$$
  
=  $[C''(E, \boldsymbol{v}) \partial_i (E - E^{\#}) + \partial_i C'(., \boldsymbol{v})]$ 

and comparing with marginal rule for direct ES

$$\partial_i(E_m - E_m^{\#}) = -\partial^{\#} E_m^{\#} \quad \text{or} \quad \partial_i(E_m - E_m^{\#}) = -\partial^{\#} (E_m - E_m^{\#}).$$

Evolution: Second variation.

1. Varying the invaders phenotype.

$$\begin{split} \partial_{i}^{\#} \partial_{j}^{\#} \Pi^{\#} &= \sum_{m} p_{m} q_{m} x_{m} [\partial_{j}^{\#} S'_{m}(E^{\#}, \mathbf{v}^{\#}) \partial_{i}^{\#} E^{\#}_{m} + \partial_{i}^{\#} \partial_{j}^{\#} S_{m}(., \mathbf{v}^{\#})] \\ &- [\partial_{j}^{\#} C'(E^{\#}, \mathbf{v}^{\#}) \partial_{i}^{\#} E^{\#} + \partial_{i}^{\#} \partial_{j}^{\#} C(., \mathbf{v}^{\#})] \\ &= C'(E^{\#}, \mathbf{v}^{\#}) \sum_{m} \left[ \left\{ \frac{\partial_{j}^{\#} S'_{m}(E^{\#}, \mathbf{v}^{\#})}{S'(E^{\#}_{m}, \mathbf{v}^{\#})} \right\} \partial_{i}^{\#} E^{\#}_{m} + \frac{\partial_{i}^{\#} \partial_{j}^{\#} S_{m}(., \mathbf{v}^{\#})}{S'_{m}(E^{\#}_{m}, \mathbf{v}^{\#})} \right] \\ &- \left[ \frac{\partial_{j}^{\#} C'(E^{\#}, \mathbf{v}^{\#})}{C'(E^{\#}, \mathbf{v}^{\#})} \right] \partial_{i}^{\#} E^{\#} + \frac{\partial_{i}^{\#} \partial_{j}^{\#} C(., \mathbf{v}^{\#})}{C'(E^{\#}, \mathbf{v}^{\#})} \\ &= E^{\#} C'(E^{\#}, \mathbf{v}^{\#}) \left[ \sum_{m} \sigma_{m} \theta_{m} \left\{ \frac{\partial_{j}^{\#} S'_{m}(E^{\#}, \mathbf{v}^{\#})}{S_{m}(E^{\#}_{m}, \mathbf{v}^{\#})} \partial_{i}^{\#} E^{\#}_{m} \right. \\ &+ \frac{\partial_{i}^{\#} \partial_{j}^{\#} S_{m}(., \mathbf{v}^{\#})}{S_{m}(E^{\#}_{m}, \mathbf{v}^{\#})} \right\} - \kappa \frac{\partial_{j}^{\#} C'(E^{\#}, \mathbf{v}^{\#})}{C(E^{\#}, \mathbf{v}^{\#})} \partial_{i}^{\#} E^{\#} + \frac{\partial_{i}^{\#} \partial_{j}^{\#} C(., \mathbf{v}^{\#})}{C(E^{\#}, \mathbf{v}^{\#})} \right] \end{split}$$

where  $v^{\#} = v$  this becomes (A27)

$$\begin{aligned} \partial_i^{\#} \partial_j^{\#} \Pi^{\#} &= C'(E, \boldsymbol{v}) \sum_m \left[ \frac{\partial_j S'_m(E_m, \boldsymbol{v})}{S'_m(E_m, \boldsymbol{v})} \partial_i^{\#} E_m^{\#} + \frac{\partial_i \partial_j S_m(., \boldsymbol{v})}{S'_m(E_m, \boldsymbol{v})} \right. \\ &\left. - \frac{\partial_j C'(E, \boldsymbol{v})}{C'(E, \boldsymbol{v})} \partial_i^{\#} E^{\#} + \frac{\partial_i \partial_j C(., \boldsymbol{v})}{C'(E, \boldsymbol{v})} \right] \end{aligned}$$

varying the incumbent's phenotype

(A28) 
$$0 \equiv \partial_{i}\partial_{j}\Pi$$

$$= \sum_{m} p_{m}q_{m} [\partial_{i}\partial_{j}x_{m}S_{m}(E_{m}, \boldsymbol{v}) + \partial_{j}x_{m}S'_{m}(E_{m}, \boldsymbol{v})\partial_{i}E_{m}$$

$$+ \partial_{j}x_{m}\partial_{i}S_{m}(E_{m}, \boldsymbol{v}) + \partial_{i}x_{m}\partial_{j}S_{m}(E_{m}, \boldsymbol{v})$$

$$+ x_{m}\partial_{j}S'_{m}(., \boldsymbol{v})\partial_{i}E_{m} + x_{m}\partial_{i}\partial_{j}S_{m}(., \boldsymbol{v})$$

$$- [\partial_{j}C'(E, \boldsymbol{v})\partial_{i}E + \partial_{i}\partial_{j}C(., \boldsymbol{v})]]$$

(A29) 
$$\partial_i \partial_j \Pi^\# = \sum_m p_m q_m \left[ \partial_i \partial_j x_m S_m(E_m^\#, \boldsymbol{v}^\#) + \partial_j x_m S_m'(E_m^\#, \boldsymbol{v}^\#) \partial_i E_m^\# \right].$$

Now let  $v^{\#} = v$ 

$$\begin{split} -\partial_{i}\partial_{j}\Pi^{\#} &= \partial_{i}\partial_{j}(\Pi - \Pi^{\#}) \\ &= \sum_{m} p_{m}q_{m}\partial_{j}x_{m}S'_{m}(E_{m}, \boldsymbol{v})\partial_{i}(E_{m} - E_{m}^{\#}) \\ &+ \left[\sum_{m} p_{m}q_{m}x_{m}\partial_{j}S'_{m}(., \boldsymbol{v})\partial_{i}E_{m} - \partial_{j}C'(E, \boldsymbol{v})\partial_{i}E\right] \\ &+ \left[\sum_{m} p_{m}q_{m}x_{m}\partial_{i}\partial_{j}S_{m}(., \boldsymbol{v}) - \partial_{i}\partial_{j}C(., \boldsymbol{v})\right] \\ &+ \sum_{m} p_{m}q_{m}\partial_{i}x_{m}\partial_{j}S_{m}(E_{m}, \boldsymbol{v}) \\ &+ \sum_{m} p_{m}q_{m}\partial_{j}x_{m}\partial_{i}S_{m}(E_{m}, \boldsymbol{v}) \\ &= EC'(E, \boldsymbol{v})\sum_{m} \sigma_{m}\theta_{m}\left\{\frac{\partial_{j}x_{m}}{x_{m}}\left[\frac{S'_{m}(E_{m}, \boldsymbol{v})}{S_{m}(E_{m}, \boldsymbol{v})}\right]\partial_{i}E_{m}^{*} \right. \\ &+ \left.\frac{\partial_{i}x_{m}}{x_{m}}\left[\frac{\partial_{j}S'_{m}(., \boldsymbol{v})}{S_{m}(E_{m}, \boldsymbol{v})}\right] + \frac{\partial_{j}x_{m}}{x_{m}}\left[\frac{\partial_{i}S_{m}(E_{m}, \boldsymbol{v})}{S_{m}(E_{m}, \boldsymbol{v})}\right]\right\} \\ &+ EC'(E, \boldsymbol{v})\left\{\sum_{m} \sigma_{m}\theta_{m}\frac{\partial_{j}S'_{m}(., \boldsymbol{v})}{S_{m}(E_{m}, \boldsymbol{v})}\partial_{i}E_{m} - \kappa\frac{\partial_{j}C'(., \boldsymbol{v})}{C(E, \boldsymbol{v})}\partial_{i}E\right\} \\ &+ EC'(E, \boldsymbol{v})\left\{\sum_{m} \sigma_{m}\theta_{m}\partial_{i}\partial_{j}\frac{S_{m}(., \boldsymbol{v})}{S_{m}(E_{m}, \boldsymbol{v})} - \kappa\frac{\partial_{i}\partial_{j}C(., \boldsymbol{v})}{C(E, \boldsymbol{v})}\right\} \end{split}$$

which is equation (4.13). Note that  $\partial_i(E_m - E_m^{\#})$  can be recovered from

$$\frac{S_m''(E_m, \mathbf{v})}{S'(E_m, \mathbf{v})} \partial_j^\# E_m^\# + \frac{\partial_j S_m'(., \mathbf{v})}{S'(E_m, \mathbf{v})} = \frac{C''(E, \mathbf{v})}{C'(E, \mathbf{v})} \partial_j^\# E^\# + \frac{\partial_j C'(., \mathbf{v})}{C'(E, \mathbf{v})}$$

but that  $\partial_i E_m$  must be obtained simultaneously with  $\partial_i x_m$  using both (A18), (A19) and (A20), (A21).

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