## ON INFINITESIMAL BEHAVIOR OF THE KOBAYASHI DISTANCE

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The condition that the Kobayashi distance between two nearby points in a pseudo-convex domain is realized by the Poincaré distance on a single analytic disk joining the two points is studied. It is shown that the condition forces the Kobayashi indicatrix to be convex. Examples of pseudo-convex domains on which this condition fails to hold are given. The (infinitesimal) Kobayashi metric is shown to be a directional derivative of the Kobayashi distance. It is shown that, if the condition holds near any point of a pseudo-convex domain and if the Kobayashi metric is a complete Finsler metric of class  $C^2$ , then the Kobayashi distance between any two points in the domain can be realized by the Poincaré distance on a single analytic disk joining the two points.

1. Introduction. In this paper, we study the infinitesimal behavior of the Kobayashi distance on a pseudo-convex domain. In particular, we examine the condition that the distance between two nearby points in a pseudo-convex domain is realized by the Poincaré distance on a single analytic disk joining the two points.

Let D be a bounded domain in  $\mathbb{C}^m$  and let  $\delta$  denote the Poincaré distance on the open unit disk  $\Delta$  in the complex plane. If D is convex, then *the Kobayashi distance* between two points  $p, q \in D$ can be defined in terms of a single analytic disk joining p and q in D: the function  $d^*: D \times D \to \mathbb{R}$  defined by

(1.1)  $d^*(p, q) = \inf_f \{\delta(a, b) \colon f : \Delta \to D \text{ holomorphic}, d^*(p, q) = \inf_f \{\delta(a, b) \colon f : \Delta \to D \text{ holomorphic}, d^*(p, q) \in \mathcal{A} \}$ 

 $f(a) = p, \ f(b) = q, \ a, b \in \Delta\}$ 

satisfies the triangle inequality, and  $d^*$  is the Kobayashi distance function on D [L1].

When D is a pseudo-convex domain,  $d^*$  does not in general satisfy the triangle inequality (see [L1] for example). To define the Kobayashi distance  $d: D \times D \rightarrow \mathbf{R}$  on a pseudo-convex domain D, it is necessary to consider chains of analytic disks joining p and q:

(1.2) 
$$d(p, q) = \inf \{ \delta(a_1, b_1) + \dots + \delta(a_n, b_n) : a_i, b_j \in \Delta \}$$