

OPTIMAL STOPPING IN A MARKOV PROCESS¹

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1. Introduction and summary. Let $X = (X_t, \mathbf{F}_t, P^x)_{t \geq 0}$ be a Markov process where $(X_t; t \geq 0)$ is the trajectory or sample path, \mathbf{F}_t is the definitive σ -algebra of events generated by $(X_s; 0 \leq s \leq t)$, and P^x is the probability distribution on sample paths corresponding to an initial state x . The state space is taken as the semi-compact (E, \mathbf{C}) where E is a locally compact separable metric space with family of open sets \mathbf{C} . A non-negative extended real valued random variable T such that for each $t \geq 0$, $\{T \leq t\} \in \mathbf{F}_t$ is called a *Markov time* or *stopping time*. This paper studies the problem of choosing a stopping time T which, for a fixed $\lambda \geq 0$, maximizes one of the following criteria:

(1) $\Theta_T(x) = E^x e^{-\lambda T} g(X_T)$;

(2) $\Lambda_T(x) = E^x [e^{-\lambda T} g(X_T) - \int_0^T e^{-\lambda s} c(X_s) ds]$, where $E^x T < \infty$; or

(3) $\Phi_T(x) = E^x [g(X_T) - \int_0^T c(X_s) ds] / E^x T$, where $0 < E^x T < \infty$;

where g and c are non-negative continuous functions defined on the state space of the process.

Dynkin [9] studied criterion (1) where $\lambda = 0$ under the general assumption that X is a standard process with a possibly random lifetime and under very weak continuity assumptions concerning the return function g . He showed that criterion (2) can often be transformed into criterion (1), and thus his approach is applicable in this case as well.

This paper studies optimal stopping in a Markov process having a Feller transition function, a special case in Dynkin's development. We further specialize to exponentially distributed lifetimes which causes the appearance of a discount factor $e^{-\lambda t}$, with the natural interpretation that a dollar transaction t time units hence has a present value of $e^{-\lambda t}$. Criterion (3) often has the meaning of a long-run time average return and a means of transforming this criterion into criterion (2) is given. Finally, some techniques for implementing Dynkin's approach in a variety of commonly occurring situations are given along with examples of their use.

2. Notation and basic assumptions. Throughout we assume that X is a Hunt process. In particular we assume that X is strong Markov with trajectories which are right continuous and have left limits and that X is quasi-left continuous, e.g., for any sequence of stopping times $(T(n); n = 1, 2, \dots, \infty)$, if $T(n) \uparrow T(\infty) < \infty$ as $n \rightarrow \infty$ then $X_{T(n)} \rightarrow X_{T(\infty)}$ almost surely P^x for every x .

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Let \mathbf{B} be the σ -algebra of topological Borel sets in (E, \mathbf{C}) . Where not otherwise stated, a function will mean an extended real valued function defined on E and and universally measurable; that is, measurable with respect to the completion of every finite measure on \mathbf{B} . With or without affixes, $f, g,$ and h will denote functions. Let $C(E)$ be the class of bounded continuous functions.

For $x \in E$ and $\Gamma \in \mathbf{B}$ let $P_t(x, \Gamma) = P^x(X_t \in \Gamma)$, and let $P_t^\lambda(x, \Gamma) = e^{-\lambda t}P_t(x, \Gamma)$ for $\lambda \geq 0$. For any f let $P_t^\lambda f(x) = \int_{\mathbf{B}} f(y)P_t^\lambda(x, dy)$ and similarly define $P_t f(x)$, provided, of course, these integrals exist.

In this paper we consider only transition functions P_t having the property that for every $f \in C(E)$ and $t \geq 0, P_t f \in C(E)$. This property defines a *Feller transition function* [10], and is used in this paper to ensure that the excessive majorant to a continuous function is lower semi-continuous.

Let E^x be the expectation operator corresponding to P^x . The phrase "almost surely," abbreviated a.s., will be understood to mean almost surely with respect to P^x for every x .

With or without affixes, S and T denote Markov times. For any non-negative f , the convention $E^x f(X_T) = \int_{T < \infty} f(X_T) dP^x$ is adopted. We call T^* *optimal at x* if $E^x e^{-\lambda T^*} g(X_{T^*}) = \sup_T E^x e^{-\lambda T} g(X_T)$. If T^* is optimal at x for every $x \in E$, we call T^* *optimal*.

For any (nearly) Borel set $A \subset E, T(A) = \inf \{t: t \geq 0 \text{ and } X_t \in A\}$ is a Markov time, called the *entry time* of A . (It is understood that whenever the set in braces is empty, then $T(A) = \infty$.) Similarly, $T(A+) = \inf \{t: t > 0 \text{ and } X_t \in A\}$ is a Markov time, called the *hitting time* of A (with again $T(A+) = \infty$ when the set in braces is empty). The *exit time* of a Borel set A is defined as the entry time of $E \setminus A$.

3. Excessive functions and excessive majorants. A non-negative function h is said to be λ -*excessive* (with respect to P_t) if $P_t^\lambda h \leq h$ for all $t \geq 0$ and $\lim_{t \rightarrow \infty} P_t h(x) = h(x)$ for all x . We omit the λ and say h is *excessive* when $\lambda = 0$. From Hunt [15] we have the important property:

$$(3.1) \quad \begin{aligned} &\text{For any } \lambda\text{-excessive } h \text{ and Markov times } T \text{ and } S, T \geq S \text{ and } h(x) < \infty \\ &\text{imply } E^x e^{-\lambda T} h(X_T) \leq E^x e^{-\lambda S} h(X_S). \text{ In particular, for } S = 0, \\ &h(x) \geq E^x e^{-\lambda T} h(X_T) \text{ for all } x. \end{aligned}$$

Theorem 12.4 of Dynkin [10] yields the following condition, useful for verifying that a continuous function is excessive:

$$(3.2) \quad \begin{aligned} &\text{If } h \text{ is non-negative and continuous and } E^x e^{-\lambda T} h(X_T) \leq h(x) \text{ when-} \\ &\text{ever } T \text{ is the exit time from } U \text{ where } U \text{ is an arbitrary open set with} \\ &\text{compact closure, then } h \text{ is } \lambda\text{-excessive.} \end{aligned}$$

Let g be a non-negative function. A function f is called a λ -*excessive majorant* of g if (a) f is λ -excessive, (b) $f \geq g$, and (c) if h is λ -excessive and $h \geq g$ then $h \geq f$. In [9], Dynkin has shown that for every non-negative g which is nearly Borel measurable and intrinsically continuous from below there exists a λ -

excessive majorant f . Property (c) above implies the uniqueness of f . If g is bounded, then f is bounded, since if $c = \sup_x g(x)$ then $c \geq g$, c is λ -excessive and by (c) $c \geq f$. Under our assumptions that g is continuous and that P_t is a Feller transition function, the λ -excessive majorant f may be found by a simple iteration which often supplies additional information. The construction was first used by McKean [17] for a Brownian motion process and the proof in the general case was given by Grigelionis and Shiryaev in [14]. The construction is given here in

THEOREM 1. (Grigelionis and Shiryaev). *Suppose g is non-negative and continuous and P_t is a Feller transition function. Let $h_0 = g$ and define $h_n = \sup_{t \geq 0} P^{\lambda t} h_{n-1}$ for $n = 1, 2, \dots$. Then $h_n \geq h_{n-1}$ and $\lim_n h_n$ is the λ -excessive majorant to g and is lower semi-continuous.*

PROOF. (See [14]).

4. Maximizing $\Theta_T(x) = E^x e^{-\lambda T} g(X_T)$. In this section g is a non-negative continuous function defined on E and f is the λ -excessive majorant to g , which exists and is lower semi-continuous by Theorem 1. We let $\Gamma_\epsilon = \{x: f(x) \leq g(x) + \epsilon\}$ for $\epsilon \geq 0$ and let $T(\epsilon)$ be the hitting time for Γ_ϵ . By the continuity of g and the semicontinuity of f each Γ_ϵ is closed and $\Gamma_\epsilon \downarrow \Gamma_0$ as $\epsilon \downarrow 0$.

LEMMA 1. $T(\epsilon) \uparrow T(0)$ as $\epsilon \downarrow 0$ almost surely.

PROOF. As $\epsilon \downarrow 0$, clearly $T(\epsilon)$ increases, and hence has a limit, denoted by T . Clearly $T \leq T(0)$. If $T = \infty$, then $T(0) = \infty$, and $T = T(0)$. Thus we need only consider sample paths for which $T < \infty$, where, since the process is quasi-left continuous, $X_{T(\epsilon)} \rightarrow X_T$. From the right continuity of the process and that each Γ_ϵ is closed, $X_{T(\epsilon)} \in \Gamma_\epsilon$ for $\epsilon \geq 0$ and thus $f(X_{T(\epsilon)}) \leq g(X_{T(\epsilon)}) + \epsilon$. Letting $\epsilon \downarrow 0$ and using the lower semi-continuity of f and the continuity of g , $f(X_T) \leq \liminf_{\epsilon \downarrow 0} f(X_{T(\epsilon)}) \leq \liminf_{\epsilon \downarrow 0} [g(X_{T(\epsilon)}) + \epsilon] = g(X_T)$, or $X_T \in \Gamma_0$. Thus, $T(0) \leq T$ and consequently $T = \lim_{\epsilon \downarrow 0} T(\epsilon) = T(0)$. \square

One considers $E^x e^{-\lambda T} g(X_T)$ as the expected discounted "reward" associated with a Markov time T . By convention, $E^x e^{-\lambda T} g(X_T) = \int_{T < \infty} e^{-\lambda T} g(X_T) dP^x$ so that a reward of zero is associated with never stopping.

Lemmas 2 and 3 and Theorem 2 which follow are a slight modification of a theorem by Dynkin in [9].

LEMMA 2. *Let g be a non-negative continuous function and let f^* be any λ -excessive function such that $f^* \geq g$. Then f^* is an upper bound on expected incomes, i.e., $f^*(x) \geq \sup_T E^x e^{-\lambda T} g(X_T)$.*

PROOF. $f^* \geq g$ implies $e^{-\lambda T} f^*(X_T) \geq e^{-\lambda T} g(X_T)$ for any T and $E^x e^{-\lambda T} f^*(X_T) \geq E^x e^{-\lambda T} g(X_T)$. But by property (3.1) $f^*(x) \geq E^x e^{-\lambda T} f^*(X_T)$. \square

Lemma 2 yields a simple condition for verifying that a given stopping time T is optimal. If $f^* \geq g$, f^* is λ -excessive and T is such that $f^*(x) = E^x e^{-\lambda T} g(X_T)$ then clearly T is optimal.

LEMMA 3. (Dynkin) *Let $\epsilon > 0$ be given and suppose g is bounded on $E \setminus \Gamma_0$. If $f_\epsilon(x) = E^x e^{-\lambda T(\epsilon)} f(X_{T(\epsilon)})$ then $f_\epsilon = f$.*

PROOF. (See [9].)

THEOREM 2. (Dynkin) *Let g be a non-negative continuous function with λ -excessive majorant f . Then*

- (i) $f(x) = \sup_T E^x e^{-\lambda T} g(X_T)$, and
- (ii) *if g is bounded on $E \setminus \Gamma_0$ then for any $\epsilon > 0$,*

$$f(x) - \epsilon \leq E^x e^{-\lambda T(\epsilon)} g(X_{T(\epsilon)}) \leq f(x).$$

PROOF. (See [9]).

COROLLARY 1. *If $g \in C(E)$ and either $\lambda > 0$ or $T(0) < \infty$ almost surely, then $T(0)$ is optimal.*

PROOF. By Lemma 1, $T(\epsilon) \uparrow T(0)$ as $\epsilon \downarrow 0$ on $\{T(0) < \infty\}$ a.s. P^x , and since X_t is quasi-left continuous, $X_{T(\epsilon)} \rightarrow X_{T(0)}$ as $\epsilon \downarrow 0$. Thus

$$\begin{aligned} f(x) - \epsilon &\leq E^x e^{-\lambda T(\epsilon)} g(X_{T(\epsilon)}) \\ &= \int_{T(0) < \infty} e^{-\lambda T(\epsilon)} g(X_{T(\epsilon)}) dP^x + \int_{T(0) = \infty, T(\epsilon) < \infty} e^{-\lambda T(\epsilon)} g(X_{T(\epsilon)}) dP^x. \end{aligned}$$

Since g is bounded and continuous, by the bounded convergence theorem the first term on the right converges to $E^x e^{-\lambda T(0)} g(X_{T(0)})$ as $\epsilon \downarrow 0$ while if either $\lambda > 0$ or $T(0) < \infty$ the second term converges to zero. Thus $f(x) \leq E^x e^{-\lambda T(0)} g(X_{T(0)})$ and $T(0)$ is optimal. \square

COROLLARY 2. *If X is a continuous process and g is continuous and bounded on the closure of $E \setminus \Gamma_0$ and if either $\lambda > 0$ or $T(0) < \infty$ almost surely, then T^* , the entry time for Γ_0 is optimal.*

PROOF. Both $g(X_{T(\epsilon)})$ and $g(X_{T(0)})$ are bounded for processes starting at $x \notin \Gamma_0$. Thus, as in Corollary 1,

$$\begin{aligned} f(x) &= \lim_{\epsilon \downarrow 0} [f(x) - \epsilon] \leq \lim_{\epsilon \downarrow 0} E^x e^{-\lambda T(\epsilon)} g(X_{T(\epsilon)}) \\ &= E^x e^{-\lambda T(0)} g(X_{T(0)}) = E^x e^{-\lambda T^*} g(X_{T^*}), \text{ for } x \notin \Gamma_0. \end{aligned}$$

For $x \in \Gamma_0$, $f(x) = E^x e^{-\lambda T^*} g(X_{T^*})$ so that T^* is optimal. \square

COROLLARY 3. *Let \mathbf{D} be the closed sets in E and for $A \in \mathbf{D}$ $T(A)$ be the hitting time for A . Then*

$$f(x) = \sup_{A \in \mathbf{D}} E^x e^{-\lambda T(A)} g(X_{T(A)}).$$

PROOF. We need only note in Theorem 2, that each $T(\epsilon)$ is the hitting time to the closed set Γ_ϵ . When g is unbounded we truncate, consider $g_n = g \wedge n$ and let $n \rightarrow \infty$. \square

Corollary 3 implies that if a closed set A^* exists whose hitting time $T^* = T(A^*)$ is optimal in the class of all hitting times to closed sets, then T^* is optimal in the wider class of all stopping times. One might hope for a converse, but one can easily construct examples in which every hitting time has a finite expected reward but there exist stopping times with infinite expected reward. That this is the only type of exception is indicated by the following theorem.

THEOREM 3. *If there exists an optimal stopping time T^* then $T(0)$ is optimal at all initial points x for which $f(x) < \infty$.*

PROOF. By (3.1), $f(x) \geq E^x e^{-\lambda T^*} f(X_{T^*})$ for all x . Since $f \geq g$ and T^* is optimal,

$E^x e^{-\lambda T^*} f(X_{T^*}) \geq E^x e^{-\lambda T^*} g(X_{T^*}) = f(x)$ for all x . Thus $f(x) = E^x e^{-\lambda T^*} f(X_{T^*})$. Next we claim $f(X_{T^*}) = g(X_{T^*})$ a.s. on $\{T^* < \infty\}$. We have $f(X_{T^*}) \geq g(X_{T^*})$ and suppose the contrary, that $f(X_{T^*}) > g(X_{T^*})$ on a set in $\{T^* < \infty\}$ of positive P^x probability. Then $E^x e^{-\lambda T^*} f(X_{T^*}) > E^x e^{-\lambda T^*} g(X_{T^*}) = f(x)$, a contradiction. Hence $f(X_{T^*}) = g(X_{T^*})$ a.s. on $\{T^* < \infty\}$ or $X_{T^*} \in \Gamma_0$ a.s. on $\{T^* < \infty\}$ which implies $T(0) \leq T^*$ a.s. by the definition of $T(0)$. But, again using (3.1), $T(0) \leq T^*$ implies $E^x e^{-\lambda T(0)} g(X_{T(0)}) = E^x e^{-\lambda T(0)} f(X_{T(0)}) \geq E^x e^{-\lambda T^*} f(X_{T^*}) = f(x)$ when $f(x) < \infty$. Hence $T(0)$ is optimal for initial points x with $f(x) < \infty$. \square

The fact that T^* is optimal in the hypothesis of Theorem 3 plays an important role. It is *not* true that for every stopping time T' there exists a hitting time T for which $E^x e^{-\lambda T} g(X_T) \geq E^x e^{-\lambda T'} g(X_{T'})$ for all x . For example, suppose that $X_t = X_0 + t$ for $X_0 > 1$, and $g(x) = 1 - 1/x$. Then no hitting time can replace $T' \equiv 1$ without loss at some initial points X_0 .

Note that when $\lambda = 0$, a problem where g takes on negative values but is bounded below may be formulated as above by adding an appropriate constant.

EXAMPLE 1. Let $(X_t; t \geq 0)$ be a Brownian motion process with drift $\mu \leq 0$ and variance coefficient $\sigma^2 = 1$. Let $g(x) = x^+ = \max(x, 0)$, and consider the criterion function $\Theta_T(x) = E^x e^{-\lambda T} g(X_T)$ for $\lambda > 0$.

If $a = -(\mu - (\mu^2 + 2\lambda)^{\frac{1}{2}})^{-1}$ and $v(x) = a \exp(x/a - 1)$ then

$$\begin{aligned} f(x) &= x && \text{for } x > a, \\ &= v(x) && \text{for } x \leq a, \end{aligned}$$

will be shown to be the λ -excessive majorant to g . Note that: (i) $v(x) \geq f(x) \geq g(x)$; (ii) $f(x) = g(x) = x$ for $x \geq a$; and (iii) $P_t^\lambda v(x) = v(x)$ for all x . Let $h_0 = g$ and define $h_n = \sup_{t \geq 0} P_t^\lambda h_{n-1}$ so that by Theorem 1, $h_n \uparrow h$ where h is the λ -excessive majorant to g . But since v is λ -excessive and exceeds g , $v \geq h$ so that $h(a) = v(a) = g(a)$.

Note that each h_n is increasing, convex, hence continuous, with slope less than or equal to one, so that h also inherits these properties. Then $h(a) = a$, $h(x) \geq x$, and $dh/dx \leq 1$ imply that $h(x) = x$ for $x \geq a$.

Let T be the hitting time of $\Gamma = [a, \infty)$. Then by (3.1)

$$\begin{aligned} h(x) &\geq E^x e^{-\lambda T} h(X_T) = a E^x e^{-\lambda T} && \text{for } x \leq a. \\ &= x && \text{for } x > a. \end{aligned}$$

By direct calculation using well known results on first passage times in a Brownian motion process (Cox and Miller [5], p. 211) $a E^x e^{-\lambda T} = v(x)$ for $x \leq a$. Thus $h = f$ and f is the λ -excessive majorant to g . Since $f(x) = E^x e^{-\lambda T} g(X_T)$, T is optimal according to the remark following Lemma 2. The same result holds for $\lambda = 0$ provided $\mu < 0$.

This example is motivated by the work of McKean [17] who studied a similar model but where $Y_t = \log X_t$ is a Brownian motion process. A heuristic proof of the optimality of T is in [23].

EXAMPLE 2. Let $(X_t; t \geq 0)$ be a Uhlenbeck process whose transition density

$$p_t(x, y) = P_t(x, dy)/dy$$

satisfies

$$\partial^2 p / \partial x^2 - x \partial p / \partial x = \partial p / \partial t.$$

We note that X is a Gaussian Markov process with continuous sample paths and consider the problem of maximizing $E^x e^{-T} X_T$ at $x = 0$. We first show that for some $b \in (0, 1)$, the entry T_b of the X process into $[b, \infty)$ maximizes over all stopping times T , $E^x e^{-T} g(X_T)$ where $g(x) = \max\{x, 0\}$. Then since $g(x) \geq x$, $E^x e^{-T(b)} g(X_{T(b)}) \geq E^x e^{-T} X_T$ for all stopping times T . Breiman [4] gives an approximation which shows $P^x(T_b < \infty) = 1$, and since $b > 0$, $g(X_{T(b)}) = X_{T(b)}$ so that T_b maximizes the possibly negative return $E^x e^{-T} X_T$ as well.

Let f be the 1-excessive majorant to g , and let $v_a(x) = \exp[(x^2 - a^2)/2]$ and $h_a(x) = a^{-1}[v_a(x) - 1] + a$. The derivatives are given by $h_a'(x) = a^{-1}xv_a(x)$ and $h_a''(x) = (1 + x^2)a^{-1}v_a(x)$. For $a \geq 1$, $\min_x h_a(x) = a^{-1}[\exp(-a^2/2) - 1] + a \geq a - 1/a \geq 0$, $h_a(a) = a = g(a)$, $h_a'(a) = 1$, and $h_a''(x) \geq 0$ which implies $h_a(x) \geq g(x)$ for all x , again remembering that $a \geq 1$.

If $y_a(x) = h_a(x) - a + 1/a$ and $L = \partial^2 / \partial x^2 - x \partial / \partial x$, the differential operator corresponding to the X process, then $Ly_a - y_a = 0$. From Theorem 13.16, p. 51 of [10], we have $y_a(x) = E^x e^{-T} y_a(X_T)$ for T an exit time from an arbitrary bounded open interval. Consequently $h_a(x) = E^x e^{-T} h_a(X_T) + (a - 1/a) \cdot E^x(1 - e^{-T}) \geq E^x e^{-T} h_a(X_T)$. By (3.2) then, h_a is 1-excessive. Thus $h_a \geq f \geq g$, and since $h_a(a) = g(a)$, provided $a \geq 1$, we have $[1, \infty) \subset \Gamma_0$ where $\Gamma_0 = \{x: f(x) = g(x)\}$. We've shown that g is bounded off Γ_0 and from Corollary 2 to Theorem 2 we have T^* , the entry time to Γ_0 , is optimal for all x .

We shall consider entry times $T(b)$ of $[b, \infty)$ and show that $f_b(x) > 0$ where $f_b(x) = E^x e^{-T(b)} g(X_{T(b)})$ and thus $f \geq f_b > 0$, or $(-\infty, 0] \cap \Gamma_0 = \emptyset$. Hence, for processes starting at $X_0 = 0$, a stopping time of the form $T(b)$ with $0 < b < 1$ is optimal. Since $P[T(b) < \infty] = 1$ we have

$$f_b(x) = bE^x e^{-T(b)}, \quad x < b.$$

The solution is given in [6] as

$$f_b(x) = b e^{x^2/4} D_{-1}(-x) / e^{b^2/4} D_{-1}(-b), \quad x < b,$$

where $D_\nu(z)$ is the parabolic cylinder function ([11], p. 116),

$$D_\nu(z) = e^{-z^2/4} (\Gamma(-\nu))^{-1} \int_0^\infty t^{-\nu-1} e^{-zt-t^2/2} dt, \quad \nu < 0.$$

Since $(d/db)f_b(x) = f_b(x)[b^{-1} - D_{-2}(-b)/D_{-1}(-b)]$, equating to zero yields $D_{-1}(-b) = bD_{-2}(-b)$ which may be reduced to $(1 - b^2)\Phi(b) - b\phi(b) = 0$, with Φ and ϕ the standard normal distribution and density functions, respectively. Since the left hand side in the above equation is positive for $b = 0$ and negative for $b = 1$ we know the optimal $b = b^* \in (0, 1)$. A numerical solution yields $b = 0.839+$.

Now let $(Y(s); s \geq 0)$ be Brownian motion with $Y(0) = 0$ and consider finding a stopping time S^* which maximizes over all stopping times S the expected averaged return $E^y[Y(S)/(1+S)]$ for $y = 0$. Following Doob [7] make the time scale transformation $s = e^{2t} - 1$ and let $X_t = e^{-t}Y(e^{2t} - 1)$. Then X_t has the statistics of the previously considered Uhlenbeck process, and $e^{-t}X_t$ transforms back into $Y(s)/(1+s)$. Thus $S^* = \inf \{s: Y(s) \geq b(1+s)^{\frac{1}{2}}\}$ with $b = 0.839+$ is the optimal stopping time for the averaged Brownian motion. This problem was suggested for study in [8].²

5. Maximizing $\Lambda_T(x) = E^x[e^{-\lambda T}g^*(X_T) - \int_0^T e^{-\lambda s}c(X_s) ds]$. Let g^* and c be non-negative continuous functions defined on E . Suppose that stopping at time T one receives the discounted reward $e^{-\lambda T}g^*(X_T)$ and incurs the costs $\int_0^T e^{-\lambda s}c(X_s) ds$.

If $R^\lambda c(x) = \int_0^\infty e^{-\lambda t}P_t c(x) dt < \infty$ for all x , then

$$\begin{aligned} E^x \int_0^T e^{-\lambda t}c(X_t) dt &= E^x \int_0^\infty e^{-\lambda t}c(X_t) dt - E^x \int_T^\infty e^{-\lambda t}c(X_t) dt \\ &= R^\lambda c(x) - E^x e^{-\lambda T} E^{X_T} \int_0^\infty e^{-\lambda t}c(X_t) dt \\ &= R^\lambda c(x) - E^x e^{-\lambda T} R^\lambda c(X_T). \end{aligned}$$

Thus

$$\Lambda_T(x) = E^x[e^{-\lambda T}g^*(X_T) + e^{-\lambda T}R^\lambda c(X_T)] - R^\lambda c(x).$$

This representation, which when $R^\lambda c$ is finite and continuous, translates a problem with an observation cost into a problem with no observation cost, was suggested by Dynkin [9] for use in optimal stopping problems. Now let $g(x) = g^*(x) + R^\lambda c(x)$ and apply the techniques given in Section 4. Note that when $\lambda = 0$, if g^* and $R^\lambda c$ are bounded below rather than non-negative, the problem can be expressed in the earlier form by adding an appropriate constant in the definition of g .

EXAMPLE 3. Let $(X_t; t \geq 0)$ be a Poisson process with mean parameter μ . Suppose $g^*(x) = x$ and $c(x) = c > 0$ for $x = 1, 2, \dots$. Then $R^\lambda c(x) = c/\lambda > 0$ and $g(x) = g^*(x) + R^\lambda c(x) = x + c/\lambda$, for any fixed $\lambda > 0$.

Let $k = \log_e(1 + \lambda/\mu)$, assume $k^{-1} \geq c/\lambda$ and let $a = k^{-1} - c/\lambda \geq 0$. For convenience suppose a to be an integer. Let $v(x) = k^{-1} \exp(-k[a-x])$ and define

$$\begin{aligned} f(x) &= x + c/\lambda \quad \text{for } x > a \\ &= v(x) \quad \text{for } x \leq a. \end{aligned}$$

Again f is the λ -excessive majorant to g . First apply the inequality $e^{-\theta} \geq 1 - \theta$ where $\theta = 1 - k(x + c/\lambda)$, to get $e^{-[1-k(x+c/\lambda)]} \geq k(x + c/\lambda)$ and $k^{-1}e^{-k(a-x)} =$

² L. A. Shepp has independently obtained this same result plus many further results in the context of similar problems. His extensive work will soon appear in a forthcoming paper.

$v(x) \geq x + c/\lambda = g(x)$. Thus (i) $v(x) \geq g(x)$ for all x ; (ii) by definition $f(x) = v(x) = g(x)$ for $x \geq a$; and finally,

$$\begin{aligned} \text{(iii)} \quad P_t^\lambda v(x) &= k^{-1} e^{-k(a-x)} \sum_{j=0}^\infty e^{-\lambda t} e^{kj} (\mu t)^j e^{-\mu t} / j! \\ &= k^{-1} e^{-k(a-x)} = v(x). \end{aligned}$$

Let $h_0 = g$ and define $h_n = \sup_{t \geq 0} P_t^\lambda h_{n-1}$ so that by Theorem 1, $h_n \uparrow h$ where h is the λ -excessive majorant to g . Since v is λ -excessive and $v \geq g$ we have $v \geq h \geq g$ so that $h(a) = v(a) = g(a) = a + c/\lambda$. Each h_n is increasing in x and $h_n(x + 1) - h_n(x) \leq 1$. Combining this with $h(a) = g(a)$ shows that $h(x) = g(x) = x + c/\lambda$ for $x \geq a$. Let T be the hitting time of $\Gamma = \{a, a + 1, \dots\}$. By (3.1)

$$\begin{aligned} h(x) &\geq E^x e^{-\lambda T} h(X_T) \\ &= (a + c/\lambda) E^x e^{-\lambda T} \quad \text{for } x \leq a \\ &= x + c/\lambda \quad \text{for } x > a. \end{aligned}$$

Since T has a gamma distribution, $E^x e^{-\lambda T} = (1 + \lambda/\mu)^{-(a-x)} = kv(x)$. Thus $h = f$, and f is the λ -excessive majorant to g . Since $f(x) = E^x e^{-\lambda T} g(X_T)$, T is optimal according to the remark following Lemma 2.

EXAMPLE 4. Let $(X_t; t \geq 0)$ be a Brownian motion process. Let $c^*(x) = x^2$, γ be a positive constant and $\phi(s, t) = \int_s^t [c^*(X_u) - \gamma] du$. To minimize $E^x \phi(0, T)$ over stopping times T , let T_n be the moment of first exit from $(-n, n)$ and set $g_n(x) = E^x \phi(0, T_n)$. Then

$$\begin{aligned} -E^x \phi(0, T \wedge T_n) &= -E^x \phi(0, T_n) + E^x \phi(T \wedge T_n, T_n) \\ &= -g_n(x) + E^x g_n(X_{T \wedge T_n}). \end{aligned}$$

First we shall maximize $E^x g_n(X_{T \wedge T_n})$ and then take limits as $n \uparrow \infty$. Green's function for the process on $(-n, n)$ is given by the density

$$\begin{aligned} g_r(x, y) dy &= n^{-1}(n - x)(n + y) dy \quad \text{for } -n < y \leq x < n \\ &= n^{-1}(n - y)(n + x) dy \quad \text{for } -n < x \leq y < n. \end{aligned}$$

From this one may calculate $g_n(x) = -\gamma n^2 + n^4/6 + \gamma x^2 - x^4/6$. For $x \in (-n, n)$ and $n \geq (6\gamma)^{1/2}$ we see that $g_n(x) \geq 0$. Let $v(x) = \gamma x^2 - x^4/6$, so that $g_n(x) = -v(n) + v(x)$. By elementary calculus, $g_n((3\gamma)^{1/2}) = \max_x g_n(x) = -v(n) + 3\gamma^2/2$. Thus $-v(n) + 3\gamma^2/2 \geq g_n(x) \geq 0$ for all $x \in (-n, n)$ and since $-v(n) + 3\gamma^2/2$ is a constant, it must exceed the excessive majorant to g_n .

As usual let $h_0 = g_n$ and $h_{m+1} = \sup_{t \geq 0} P_t h_m$ so that $h_m \uparrow h$, the excessive majorant to g_n . Let

$$\begin{aligned} f_n(x) &= -v(n) + 3\gamma^2/2 \quad \text{for } |x| < (3\gamma)^{1/2} \\ &= g_n(x) \quad \text{for } (3\gamma)^{1/2} \leq |x| < n. \end{aligned}$$

On $(-n, n)$, f_n is concave so that $E^x f_n(X_{t \wedge T_n}) \leq f_n(E^x X_{t \wedge T_n}) = f_n(x)$. Hence

f_n is excessive, $f_n \geq g_n$ and thus $f_n \geq h$. Hence for $(3\gamma)^{\frac{1}{2}} \leq |x| < n, f_n = g_n = h$. Let $\Gamma = \{x: |x| \geq (3\gamma)^{\frac{1}{2}}\}$, and let T_Γ be the entry time for Γ . Then $h(x) \geq E^x h(X_{T_\Gamma \wedge T_n}) = f_n(x)$ so that f_n is the excessive majorant to g_n . Applying Corollary 2 to Theorem 2 shows that for $n \geq (6\gamma)^{\frac{1}{2}}$ we have

$$E^x \phi(0, T_\Gamma \wedge T_n) \leq E^x \phi(0, T \wedge T_n)$$

for any stopping time T . Clearly $\lim_{n \rightarrow \infty} E^x \phi(0, T_\Gamma \wedge T_n) = E^x \phi(0, T_\Gamma)$. If $E^x T < \infty$ then

$$\begin{aligned} \lim_{n \rightarrow \infty} E^x \phi(0, T \wedge T_n) &= \lim_{n \rightarrow \infty} E^x \int_0^T \wedge T_n [c^*(X_s) - \gamma] ds \\ &= \lim_{n \rightarrow \infty} E^x \int_0^T \wedge T_n [c^*(X_s) - \gamma]^+ ds - \lim_{n \rightarrow \infty} E^x \int_0^T \wedge T_n [c^*(X_s) - \gamma]^- ds \\ &= E^x \int_0^T [c^*(X_s) - \gamma]^+ ds - E^x \int_0^T [c^*(X_s) - \gamma]^- ds, \end{aligned}$$

by the monotone convergence theorem. Since $0 \leq [c^*(X_s) - \gamma]^- \leq \gamma$, we have

$$\begin{aligned} E^x \int_0^T [c^*(X_s) - \gamma]^- ds &\leq \gamma E^x T < \infty, \quad \text{and} \\ \lim_{n \rightarrow \infty} E^x \phi(0, T \wedge T_n) &= E^x \phi(0, T). \end{aligned}$$

Thus T_Γ minimizes $E^x \phi(0, T)$ over all stopping times T for which $E^x T < \infty$.

6. Maximizing $\Phi_T(x) = E^x[g(X_T) - \int_0^T c(X_s) ds]/E^x T$. In this section let g and c be continuous functions and γ a constant. Let

$$\begin{aligned} \Phi_T(x) &= E^x[g(X_T) - \int_0^T c(X_s) ds]/E^x T, \quad \text{and} \\ \Theta_T(\gamma, x) &= E^x[g(X_T) - \int_0^T (\gamma + c(X_s)) ds] \end{aligned}$$

where we consider only T 's and x 's for which $0 < E^x T < \infty$. $\Phi_T(x)$ represents the long-run time average return or negative cost if a sequence of statistically independent stopping games are played, each starting at x (see [16]). Simple algebra yields

$$\begin{aligned} \Theta_T(\gamma, x) &= (\Phi_T(x) - \gamma)E^x T, \quad \text{and} \\ \Phi_T(x) &= \gamma + \Theta_T(\gamma, x)/E^x T, \end{aligned}$$

which leads to the

THEOREM 4. *Let $x \in E$ be fixed and let $\mathbf{T} = \{T: 0 < E^x T < \infty\}$. If for some $\gamma, T^* \in \mathbf{T}$ maximizes $\Theta_T(\gamma, x)$ over \mathbf{T} , and $\Theta_{T^*}(\gamma, x) = 0$ then T^* maximizes $\Phi_T(x)$ over \mathbf{T} and conversely.*

PROOF. $\Theta_{T^*}(\gamma, x) = 0$ implies $\Phi_{T^*}(x) = \gamma$. But $\Theta_{T^*}(\gamma, x) = 0 \geq \Theta_T(\gamma, x)$ implies $\Phi_T(x) = \gamma + \Theta_T(\gamma, x)/E^x T \leq \gamma$. For the converse, set $\gamma = \Phi_{T^*}(x)$. Then $\Theta_{T^*}(\gamma, x) = 0$ while $\Theta_T(\gamma, x) = (\Phi_T(x) - \gamma)E^x T = (\Phi_T(x) - \Phi_{T^*}(x))E^x T \leq 0$. \square

EXAMPLE 5. Let $(X_t; t \geq 0)$ be a Brownian motion process, $c(x) = x^2$, and $g(x) = K > 0$ for all x , and consider maximizing $\Phi_T(x) = (-K - E^x \int_0^T X_s^2 ds)/E^x T$. By Theorem 4, if a T optimal among the class $0 < E^x T < \infty$ exists, then

it may be found by finding a γ and a T^* such that $0 = \Theta_{T^*}(\gamma, x) = -K + E^x \int_0^{T^*} (\gamma - X_s^2) ds$, and $\Theta_{T^*}(\gamma, x) \geq \Theta_T(\gamma, x)$ for all T . This is the problem considered in Section 5. From Example 4 for any $\gamma > 0$ the optimal T^* for $\Theta_T(\gamma, x)$ is given as the entry time for $\Gamma = \{x: |x| \geq (3\gamma)^{\frac{1}{2}}\}$ and for initial state $x = 0 \notin \Gamma$, $\Theta_{T^*}(\gamma, 0) = -K + 3\gamma^2/2$. Thus for $\Theta_{T^*}(\gamma, 0) = 0$ one needs $\gamma = (2K/3)^{\frac{1}{2}}$ and thus the optimal T^* for $\Phi_T(x)$ is given as the entry time to $\{x: |x| > \lambda\}$, where $\lambda = (6K)^{\frac{1}{2}}$.

This example is drawn from Bather [1] who treated the more difficult case where the X_t process is observable only with error.

EXAMPLE 6. Let $(X_t; t \geq 0)$ be a diffusion process on $E = (0, \infty)$ with drift coefficient $\mu(x) = x^2/(1+x) + (1+x)$ and diffusion coefficient $\sigma^2(x) = x^2$. Let $c(x) = x/(1+x)$ and consider finding a stopping time T which maximizes

$$\Theta_T(\gamma, x) = -K - E^x \int_0^T [\gamma + c(\dot{X}_s)] ds$$

where $0 < -\gamma < 1$. Such a problem arises in quality control where X_t is a function of the posterior probability that a manufacturing process is out of control, given the history of previous production. (See [20], [22]. But note that [22] treats costs while we treat returns. Thus γ in [22] becomes $-\gamma$ here.)

Let T_n be the first exit time from $(0, n]$. As before we shall first maximize $\Theta_{T \wedge T_n}(\gamma, x)$ over T and then let $n \rightarrow \infty$. One can show (Dynkin [10] or Shiryaev [20]) that $g_n(x) = E^x \int_0^{T_n} (c(X_s) + \gamma) ds$ is a solution to

$$[\frac{1}{2} \sigma^2(x) d^2/dx^2 + \mu(x) d \cdot / dx] g_n(x) = -[x/(1+x) + \gamma],$$

for $x \in (0, n)$ and $g_n(n) = 0$. Let $\phi(x) = z^2 \exp(-2/z)$, $\psi(z) = \int_0^z \phi(y) dy$, $A(z) = \psi(z)/\phi(z)$ and $C(z) = \int_0^z A(y)/(1+y)^2 dy$. Then

$$dg_n(x)/dx = (1+\gamma)A(x)(1+x)^{-2} - (1+\gamma)(1+x)^{-1} + (1+x)^{-2}$$

for $x \in (0, n)$ and $g_n(x) = -\int_x^n g_n'(y) dy = u(x) - u(n)$ where $u(z) = (1+\gamma)C(z) - (1+\gamma) \log_e(1+z) + z/(1+z)$. These computations including discussions of boundary conditions may be found in [2], [20], [22]. As before

$$\Theta_{T \wedge T_n}(\gamma, x) = -K - [u(x) - u(n)] + E^x[u(X_{T \wedge T_n}) - u(n)],$$

so that the current problem is to maximize $E^x g_n(X_{T \wedge T_n})$.

For n sufficiently large $g_n(x) \geq 0$ for all $x \in (0, n)$ and $g_n(x)$ has a maximum at the unique solution $x = \lambda^*$ to $x - A(x) = -\gamma/(1+\gamma)$. Since $A(x) > 0$, one has $\gamma + c(x) = x/(1+x) + \gamma > 0$ for $x \geq \lambda^* > 0$. Let

$$\begin{aligned} f(x) &= g_n(\lambda^*) \quad \text{for } x < \lambda^* \\ &= g_n(x) \quad \text{for } \lambda^* \leq x \leq n. \end{aligned}$$

Note that $g_n(\lambda^*)$ is a constant, exceeds $g_n(x)$ for all $x \in (0, n)$ and thus exceeds h , the excessive majorant to g_n . Let $\Gamma = [\lambda^*, n]$ and let $T(\Gamma)$ be the hitting time of Γ . Then for $x \in (0, \lambda^*]$ one has $h(x) \geq E^x g_n(X_{T(\Gamma)}) = g_n(\lambda^*) = f(x)$. Thus $f(x) = h(x) = g_n(\lambda^*)$ for $x \in (0, \lambda^*]$, provided, of course that $\lambda^* < n$.

Again one can show that f is excessive. Let $G_1 = (0, \lambda^*)$ and $G_2 = (\lambda^* - \epsilon, n]$. Since f is constant in G_1 , f is excessive in G_1 . For $\epsilon < 0$ such that $x/(1+x) + \gamma > 0$ for $x \in G_2$ one has $g_n(x) = E^x \int_0^{T_n} [c(X_s) + \gamma] ds$ is excessive. To show this fix $x \in G_2$ and let U be an open neighborhood of x contained in G_2 with exit time $T(U)$. Then

$$\begin{aligned} E^x g_n(X_{T(U)}) &= E^x E^{X_{T(U)}} \int_0^{T_n} [c(X_s) + \gamma] ds \\ &\leq E^x \int_0^{T_n} [c(X_s) + \gamma] ds = g_n(x). \end{aligned}$$

Thus each g_n is excessive on $(\lambda^*, n]$ so that $f = g_n$ on $(\lambda^*, n]$ is excessive in this region. It remains only to consider a neighborhood about λ^* . Let $x \in G_2$ and $U = (r_1, r_2)$ be a neighborhood of x with $\lambda^* - \epsilon < r_1 < \lambda^*$. Let $T(U)$ be the exit time from U and T^* be the hitting time for $\{\lambda^*\}$. Then

$$E^x f(X_{T(U)}) \leq E^x f(X_{T^* \wedge T(U)}) \leq E^x g_n(X_{T^* \wedge T(U)}) \leq f(x).$$

Thus f is excessive here also and hence f is excessive on $(0, n]$, and f is the excessive majorant to g_n and $T(\Gamma)$, the hitting time of $\Gamma = [\lambda^*, n]$, is optimal for the problem of maximizing over T the expression $\Theta_{T \wedge T_n}(\gamma, x)$. For initial points $x < \lambda^*$, the solution is independent of n and thus $T(\Gamma)$ is optimal for $\Theta_T(\gamma, x)$ at such initial points. According to Theorem 4, one should find a γ such that $\Theta_{T(\Gamma)}(\gamma, x) = 0$. In practice it's easier to list the optimal $T(\Gamma)$ or λ^* as γ is varied, and then also list the K such that $\Theta_{T(\Gamma)}(\gamma, x) = 0$. This is the approach that produced the charts in [22].

7. Remarks. While our theory applies to space-time processes, such as problems with a fixed finite time horizon and problems in which the reward function includes time as in the criterion $E^x[g(X_T)/T]$, it is often difficult to compute explicit solutions. We hope to consider such problems in the future.

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